

PAMEX 2024

INTERNATIONAL EXHIBITION ON PRINTING AND ALLIED MACHINERY INDUSTRIES

OF THE PRINTERS - FOR THE PRINTERS - BY THE PRINTERS

Organiser



ALL INDIA FEDERATION OF
MASTER PRINTERS

In Association with



PRINT-PACKAGING.COM (P) LTD.

06 - 09 FEBRUARY 2024

Bombay Exhibition Centre
Goregaon, Mumbai

PREVIEW NEWSLETTER # 02

PAMEX 2024 IS NEARING "SOLD OUT"

WITH MORE THAN 400 EXHIBITORS ALREADY ON BOARD!

Going above and beyond, the Show is coming back with a large gamut
of machines and an array of innovative products on display!



India's most valuable printing exhibition will open the doors of edition 2024 on 6th February. In the second innings of 'Convergence in Print', the Show will also feature companies from textile printing and soft signage segments. Another highlight will be the 'Innovation Pavilion', which will host the most advanced and futuristic print technologies in the industry.

With only a few weeks to go, the Show invitations are in process to be

sent to the prospective visitors from all over the country. The outbound and inbound promotional activities are in full swing and the statistics of online visitor registrations gives an optimistic preview of the huge footfall at the Show.

The four-day event, organised by All India Federation of Master Printers (AIFMP) and Print-Packaging.com Private Limited (PPCPL), will be held from 6-9 February 2024 in Halls 1 & 2 of Bombay Exhibition Centre, Mumbai.

ATTENTION VISITORS!

The PAMEX online visitor registration is a simple process of filling and submitting the form on the exhibition website. On submission, the visitors receive a QR code on their registered email ID and mobile number. This QR can be carried to the venue for self-printing of entry badges from any of the kiosks stationed in the registration area of both the halls. For any further details, visit www.pamex.in or write to info@print-packaging.com

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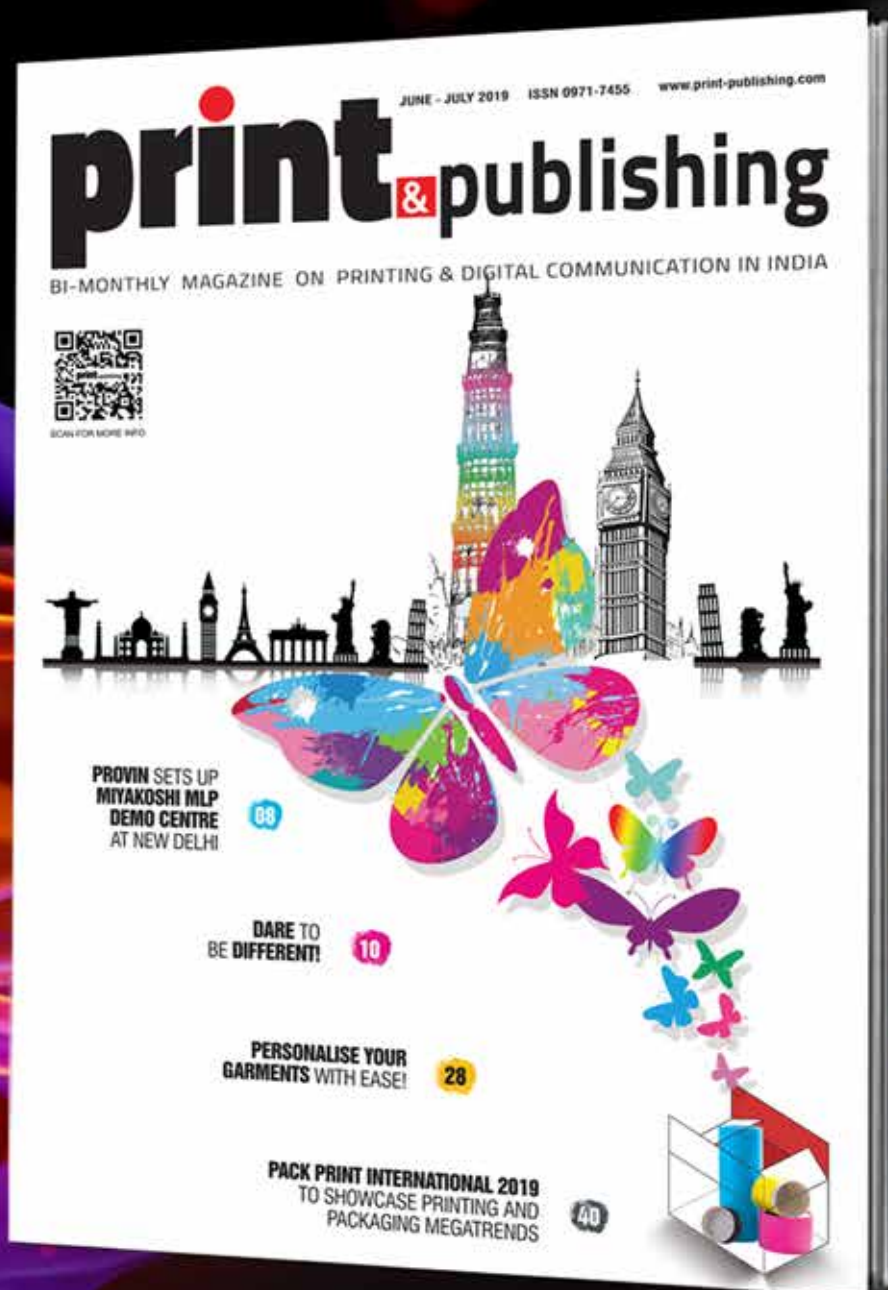
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SCAN FOR MORE INFO

"PRINT IS EVOLVING AND WE PRINTERS NEED TO EVOLVE AND STAY RELEVANT TOO"

Says RN Dutta Baruah, President, AIFMP while sharing his views on the printing industry.

At the recently held AGM of AIFMP, Raghabendra N. Dutta Baruah, Seven Stars Publications Private Limited, Guwahati has been unanimously elected as the new President of the association. Here, he shares his views on printing industry and the upcoming PAMEX 2024. Excerpts.

Congratulations on being the President of AIFMP? What will be your main focus areas as President of AIFMP?

RN: As President my primary focus is to maintain continuity in the AIFMP's work and engage better with all stakeholders in the Printing Industry: Printers, Manufacturers, Importers, Service providers and communicate effectively with government and overseas print organisations so that India can become one of the top print-exporting countries in the next few years.

What are the current trends and innovations in the printing industry?

RN: The current trends that are most striking are the shift to short runs, the move towards high quality personalisation and the higher priority given to minimising environmental impact by customers and producers.

What are the major challenges facing the Indian printing industry today?

RN: A major challenge that Indian printing industry needs to overcome is becoming more organised and digitised to cater to fast changeovers and a variety of customers and their needs, printing being mostly in the small scale sector that is often run on an ad hoc basis, with decisions mostly being reactions rather than actions. Conforming to environmental standards is another huge area of importance to be in business in the medium to long run. Unfortunately, pollution control is dealt with by individual states separately, so there is only so much a national body can do when it comes to government regulations in this field. However, our affiliates are tackling this at their local level. Printing is often decried as being bad for the environment. However, a printed sheet doesn't need electricity from mostly coal and oil or heavy-metal riddled electronics to be accessed. Once printed,



RN Dutta Baruah

a sheet can be accessed innumerable times with no environmental impact. This message needs to be spread far and wide.

How is AIFMP addressing these challenges, and what strategies are in place to overcome them?

RN: AIFMP has recently concluded an International Conference with speakers from leading manufacturers. This was supported by the Government of India through the Micro Small & Medium Enterprises Ministry. The speakers gave deep insights into Industry 4.0 & 5.0, the increasing application of automation and AI in printing. We have tasked a committee with looking into and advising on developing printing clusters across the country, leveraging the limited resources of individual entrepreneurs to work as a cohesive group with support from the Government.

In an era of increased focus on sustainability, what role is AIFMP playing in helping printers adapt to environmentally friendly practices?

RN: As I have said, the environmental regulation is controlled locally, which needs local efforts by printers in the area. At AIFMP, we try to disseminate as much information as possible regarding industry best practices on creating a safe environment for us all and we are happy

to say that printing machinery and raw material manufacturers and providers are always ready to help and advise in this field.

Coming to PAMEX, how is the show shaping up?

RN: Pamex 2024 is looking to becoming a grand curtain-raiser for DRUPA, following up on the success of the last edition in 2023. The theme "Convergence" is being taken forward and an exciting new field of textile printing is being spotlighted, to open up new opportunities for South Asian Printers.

What would be the major highlights and how it would be beneficial for the industry?

RN: As I said before, Textile printing is getting a focus, there will be participation from digital equipment manufacturers and providers in huge numbers, media suppliers will be in close attendance and our loyal conventional print-equipment suppliers and service providers will be present as usual. It promises to be a well rounded show, with something for everyone. The National Awards for Excellence in Printing and Global Print Excellence Awards are being awarded during Pamex, and their entries will be on display at the AIFMP-NAEP pavilion, giving all visitors a chance to see first-hand the quality that makes winners.

What new can visitors expect at the show?

RN: A renewed focus on "Convergence" is what visitors can look forward to, highlighting the progress made in marrying processes and techniques to make printed products better, cheaper and more effective in fulfilling their purpose.

Any message to fellow printers...

RN: Printers need to work together to take printing into the next century and beyond. The narrative that print is dying is not true, what is happening is that print is evolving and we printers need to evolve and stay relevant too. Greater cooperation, sharing innovation and fostering best practices, using digital and AI tools to make printing more efficient is the way forward. ■

PAMEX 2024 TO GIVE A GLIMPSE OF THE FUTURE OF PRINT!

PAMEX is continuing with the theme of 'Convergence in Print' in edition 2024, also spanning across the innovations that make us look beyond the obvious. The exhibition is dedicating a pavilion to some of the most advanced and futuristic print technologies in the industry. These technologies are paving the way for the future of printing, offering improved efficiency, versatility, and quality.

The pavilion will display few technologies as below:

3D Printing: A revolutionary printing method that allows for the creation of three-dimensional objects by layering materials on top of each other. From architectural models to customized prosthetics, 3D printing has the potential to transform various industries.

Augmented Reality (AR) Printing: AR printing combines print with digital content, allowing for interactive and immersive experiences. This technology opens up new possibilities for marketing, education, and entertainment, as printed materials can come to life with virtual elements.

Nanographic Printing: This unique printing method uses nano-sized ink



particles to achieve high-resolution prints with vivid colors and sharp details. It offers exceptional print quality, making it ideal for applications such as packaging and labels.

Flexible Electronics: They have revolutionized various sectors by offering lightweight, bendable, and low-cost electronic components.

Sustainable Printing Technologies: With an increasing focus on environmental consciousness, the print industry is embracing eco-friendly solutions and exploring sustainable printing options, such as water-based inks, energy-efficient printers, and eco-friendly substrates.

Advancements in Digital Printing: Faster printing speeds, improved color accuracy and enhanced variability! From personalized marketing materials to short-run packaging, digital printing offers flexibility and efficiency, allowing businesses to meet the demands of today's fast-paced market.

Pamex 2024 will highlight the potential of these technologies in enhancing printing processes and creating new opportunities for the industry. Attendees will get hands-on experience of various applications including flexible electronics in print, flexible displays, sensors, RFID tags, and wearable electronics.



PAMEX 2024: APLENTY AND FOR ALL

Tushar Dhote, Chairperson of AIFMP's PAMEX 2024, talks about the upcoming trade show edition that is ready in the shortest time ever after the earlier edition.

How has PAMEX evolved over the years, and what sets it apart from other trade shows in the print and packaging industry?

Tushar: PAMEX has evolved over the years since it came to Mumbai in 2015. The early roadshows organised in western and southern India to bring people to the Trade Show were innovative in those days. We have always tried to add value to the printers and exhibitors by continually enhancing the show layout and workflow of the process—from the intent of participation by signing the dotted lines to the on-site experience. We have always been very contemporary for each edition of PAMEX; it has always helped the exhibition stand out from the rest.

I firmly believe, we must strive to be distinct as we grow. We cannot be satisfied with the monotony, even if it has proven to deliver the best in the past. Moreover, I have an excellent partner in PrintPackaging.com. They do not compromise on the quality of the show. Anil is always ready to take risks to innovate. Fortunately, it has succeeded, and we have grown twice since 2015.

Can you share some insights into the preparations for PAMEX 2024?

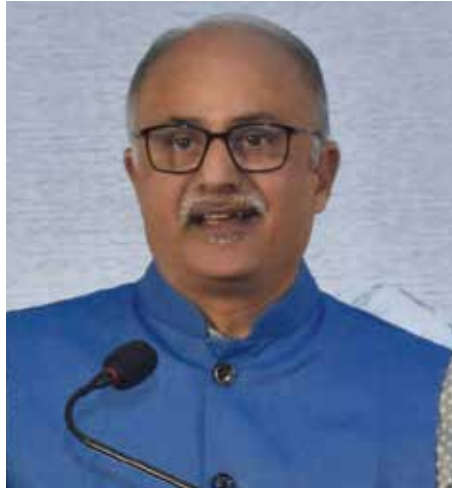
Tushar: PAMEX 2024 will be hosted precisely ten months and five days from PAMEX 2023. Coming within a year of the 2023 edition has given a continuity to the marketing campaign for the upcoming event. About sixty percent of the space was sold on the final day of the last show itself with all of the larger exhibitors returning with bigger areas. Several exhibitors who are participating in drupa later next year are planning to use PAMEX as a curtain raiser for the international event. Messe Dusseldorf will also have a booth where it will disseminate information about drupa 2024.

A larger visitor turnout is foretold as the online visitor registrations are happening at a brisk pace. Several prospective visitors who had missed the last event due to financial year closing are expected to add to the footfalls.

What new features or highlights can attendees expect at PAMEX 2024?

Tushar: PAMEX 2024 theme is 'Convergence in Print'; we have added Textile and Signage Pavilion. We believe in offering 360-degree exposure to the PAMEX-attending printer. Time and technology are rapidly changing, and print companies must have alternative options to diversify.

The showstopper this time will be the



Tushar Dhote

Innovation Pavilion, which will showcase futuristic forms of print technologies. These will form a part of our daily lives in the coming years, including 3D printing, artificial intelligence, flexible electronics, security printing, 3D wallpapers, and more value-added processes.

Moreover, this edition will highlight knowledge seminars by industry experts in the form of Mast Classes in the Pavilion Theatre. These sessions will need prior booking. I struck gold with this idea inspired by drupa Cube—an Innovation and knowledge-sharing platform at the global trade show. I genuinely hope the knowledge seminars will inspire young printers to explore opportunities and avenues with startups in our industry.

What steps are being taken to encourage participation from domestic and international exhibitors and visitors at PAMEX 2024?

Tushar: We have used different marketing channels—social media, industry publications, PameX Newsletters, email campaigns, press releases, and support from relevant Associations—to create awareness and promote PAMEX 2024. We have also collaborated with international trade associations and embassies to attract exhibitors and visitors from other countries.

We have offered incentives or special packages for exhibitors and visitors, such as early registration discounts or travel grants. These incentives have attracted domestic and international participants, especially if they provide added value.

PAMEX 2024 provides networking opportunities before, during, and after the event through matchmaking programmes, business matchmaking sessions, and

networking events designed to connect exhibitors and visitors from different countries through the PAMEX Web Portal.

PAMEX 2024 will also have dedicated pavilions or zones for exhibitors, for example, commercial, textile and signage, labels and flexible packaging, and post-press operation in rigid and corrugation. These dedicated zones ensure visibility and encourage the participation of exhibitors, especially foreign exhibitors, to showcase their products and services.

How does PAMEX contribute to the growth and development of India's print and packaging industry?

Tushar: PAMEX plays a critical role in the growth and development of India's print and packaging industry.

- PAMEX provides an India-focused international platform for industry players to showcase the latest and most advanced printing and packaging technologies. It opens access to cutting-edge technology for our print and packaging businesses.
- It brings industry experts, professionals, and stakeholders under one roof, creating extraordinary opportunities for knowledge sharing and business networking.
- The Show provides a marketplace where businesses meet potential buyers, investors, and partners. The exhibition hosts a large number of domestic and international visitors, giving Indian companies the chance to expand their reach and explore new business opportunities beyond India.
- The Exhibition encourages innovation and competitiveness within the industry. This, in turn, drives Indian companies to adopt better technologies, improve their productivity, and enhance the quality of products and services.
- It also catalyses skill development and talent acquisition by organising training programmes, workshops, and demonstrations.

In your opinion, why should professionals in the print and packaging industry attend PAMEX 2024?

Tushar: PAMEX showcases everything from print equipment, technology, and consumables to software technology. Having nearly all the print processes under its roof, PAMEX is always a one-stop solution for the industry's needs. Attending PAMEX 2024 offers print and packaging professionals many opportunities to network, learn, and grow. ■

4TH EDITION OF INTERNATIONAL CONFERENCE HELD SUCCESSFULLY IN HYDERABAD

-FOCUSED ON CURRENT CHALLENGES AND OPPORTUNITIES IN THE PRINTING AND PACKAGING INDUSTRY

Three speakers, one each from Denmark, Singapore and Sri Lanka ensured that the printers gathered at the one day 4th Edition of International Conference held in Hyderabad, Telangana on November 18 returned home with groundswell of implementable knowledge and tips while deliberating the theme on "Current Challenges and Opportunities in the Printing and Packaging Industry." The conference was organised by the Telangana Offset Printers Association (TOPA) with the support of Govt. Of India, International Co-operation Section Ministry of MSME, New Delhi, with the event duly sponsored by Technova.

Conference...

In his welcome address, C Ravinder Reddy, President of the TOPA listed out the achievements and the steady progress made by the Association since its inception after the bifurcation of the state. He announced that TOPA has recently completed the construction of Centre for Excellence in Printing and Packaging planning to fulfill the training needs of the printing and packaging industry to ensure continuous supply of freshly trained, semi-skilled and skilled employees.

The first speaker Morten Reitoft traced the comparison with the print vs digital world and in doing so he was quite audience sensitive with being bilingual in his slides showing English as well as Telugu.

While, Josephine Lowen lightened the printers on how to be innovative and how to face the onslaught of the digital world. Dealing with high quality jobs for MNCs and other high profile customers across the world, she explained as a keynote speaker, how Singapore is keeping abreast with the challenges and opportunities being faced by the printing and packaging firms.

Speaker from Sri Lanka Janaka Rathanakumara proved that he is a 360° professional being an expert in diversified areas like Sustainable energy, Finance and Mechanical engineering.



The second part of the session was equally interesting and exciting with Kulakkada Pradeep delivering his lecture punctuated with anecdotes and live examples of how to go about implementing standardisation and other parameters to ensure high quality, cost effectively.

Panel discussion with women entrepreneurs...

TOPA took extra care in coinciding Women Entrepreneurs Day (19th Nov. the following day) with a Panel Discussion



with women entrepreneurs from the printing and packaging industry both from within and outside the country. Akhila B. and Swathi K., entrepreneurs from Hyderabad and Lynette Ong from Singapore were part of the discussion moderated by Jose Thomas, Principal Consultant at Future Schoolz.

Other highlights...

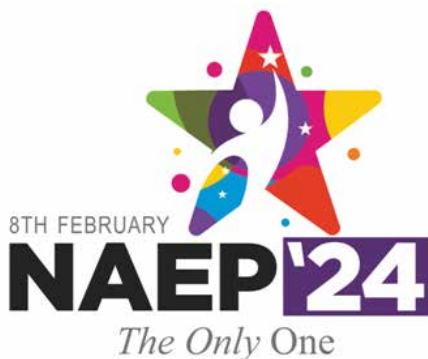
Balasaheb Ambekar, President, Maharashtra Mudran Parishad (MMP), Co Organiser of All in Print South and Sri Shanker Dani, President of Chattisgarh Printers Association were the two distinguished guests who were honoured by the TOPA and AIFMP office bearers.

D. Nagarjuna, Retd. HOD of the Govt. Institute of Printing Technology, Govt. of Telangana conducted the minute to minute proceedings of the Conference.

In his Vote of Thanks Address, S. Dayaker Reddy, National Coordinator, TOPA thanked everyone for making this Conference a resounding success. ■

CELEBRATING EXCELLENCE WITH CHANGE!

The All India Federation of Master Printers sets stage for its next Edition of Awards by welcoming a new era of transformation.



Celebrating Excellence with Change; is the mission of the All India Federation of Master Printers (AIFMP) for the National Awards for Excellence in Printing (NAEP) and the Global Print Excellence Awards (GPEA) for 2024.

Change: a springboard for rapid growth

AIFMP adopted the concept of change, global evolution and growth for the 2024 awards edition. The concept will result from two factors: embracing and nurturing the foundation laid down by the print and packaging pundits; and next-level evolution by inviting generation-next experts to take the legacy forward.

A long and proud legacy

Organised by the AIFMP, NAEP is the most significant and widely recognised award for the printing sector in India and internationally. AIFMP has been the bearer of the printing industry in India for decades. Receiving recognition for the print professionals' talent has not been easy, primarily due to the Government of India's (GoI) decision to stop giving the National Awards Excellence in Printing (NAEP) in 1985. AIFMP took the challenge



and started bestowing NAEP in 1999, from the little resources available with the Federation.

GPEA were introduced in 2023 to recognise excellence in printing the world over. In its maiden edition, the GPEA was taken earnestly, and all the leading trade magazine from around the globe covered it in their print and online editions. For this first edition of GPEA, AIFMP received 391 entries from 32

printers from 6 countries. As many as 241 entries were received from India, 6 from Bangladesh and Bhutan, 4 from UAE and 1 from Indonesia.

This success in its first-ever edition underlines the strong legacy of AFMP's Print Excellence awards firmly established by the NAEP.

The awards will be held on February 8, 2024. The Logo design of NAEP colourfully celebrates The Only Ones who win it by raising him/her to star-heights. While, GPEA's logo is a fresh representation of CMYK Colours with elements that depict the global phenomena of sustainability and reaching out to new horizons.

Awards brochure...

At the recently concluded 4th Edition of International Conference in Hyderabad, Ravindra Babu, Vice President of the Southern Region of the All India Federation of Master Printers facilitated the release of brochures pertaining to National awards for Excellence in Printing and Global Awards for Excellence In Printing and explained the printers gathered there about the procedure of sending their nominations and underlined that such awards motivate the printers to produce high quality jobs economically.

The brochures were released by the distinguished international speakers in the presence of all the Governing Council members of TOPA and AIFMP, Southern Region. He prevailed upon the international printers also to compete for GAEP awards and requested them to forward their nominations too. ■

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GDMPA felicitates AIFMP office bearers, held Navigating Print 3.0 successfully

GDMPA (Greater Delhi Master Printers' Association) continued its tradition of hosting the first Felicitation Ceremony for the office bearers of AIFMP for the year 2023-24. Along with its flagship felicitation ceremony, a technical, knowledge and motivational seminar Navigating Print 3.0 was also organized in concurrence. Aroosh Chopra, Director, Punjab Kesari Group graced the event as Chief Guest. Program commenced with the welcome address by Dr. Arun Aggarwal, President GDMPA. Satish Malhotra, Past President - AIFMP conducted the event as Master of Ceremonies.

Navigating Print 3.0

Third edition of "Navigating 3.0" presented the members of GDMPA an opportunity to listen and interact with experts from the printing industry. Dr. Anjan Baral, Professor and Researcher, Guru Jambheshwar University of Science and Technology spoke on "Printing standards for profit maximization." He was followed by Sushil Kumar Aneja, a renowned Offset Machinery Expert. With his experience of more than 5 decades, he guided machine owners



on increasing profits and productivity through proper maintenance of plant and machinery. Third speaker for the evening, Inder Kumar Arora, Owner, Chanakya Mudrak & social worker advised printers to take care of their personal health along with the health of business. While, Maansi Gupta, a business coach, spoke on "Printing in the evolving age: staying at the forefront of leadership."

SASGUV Solutions Pvt. Ltd., a leading manufacturer of LED UV System, UV Interdeck System, Anilox coater attachment, Roller Coater Machine, Screen Printing Machine etc., showcased their latest offerings to the printers. While, Kodak presented their SONORA range of process free plates and other updates.

Tushar Dhote, Chairman PAMEX, gave a brief introduction on innovations happening at PAMEX 2024 and invited printers to attend the exhibition in large numbers.

Felicitation Ceremony...

The Customary of Felicitation Ceremony began with the felicitation of Chief Guest Aroosh Chopra, Director, Punjab Kesari Group. During his address to the audience Aroosh



Chopra laid emphasis on adaptation of new technologies. He told the printers that adaptation of new does not mean discarding of old. R. N. Dutta Baruah, President - AIFMP also welcomed Aroosh Chopra.

Later, everyone joined hands for special felicitation of Subhash Chander, Past President AIFMP & Chief Patron - GDMPA. Subhash ji has been a guiding light for both the AIFMP and GDMPA.

GDMPA Star Performer Award

The Annual GDMPA star performer awards were presented to Rajesh Sehgal and Vivek Kukreja for their outstanding contribution towards the growth of the association.



9th drupa Global Trends Report forecasts a better next year!

The 9th drupa Global Trends Report, published in November 2023, is a clear statement of increasing confidence across almost all regions and markets. Printers and suppliers alike forecast it will be even better next year.



The findings come from the 9th Global Trends in-depth survey, run this spring by Printfuture (UK) and Wissler (CH), with over 600 printers and suppliers from the drupa Expert Panel of senior decision makers. Globally 32% more printers and suppliers described their company's economic condition as 'good' compared with those that reported it as 'poor'. Amongst printers, almost all regions and markets were more buoyant than 2019, i.e. before Covid.

Richard Gray, Operations Director at Printfuture, stated, "While positive forecasts might be expected from Packaging and Functional printers, what was pleasing was the increasing confidence amongst Commercial and Publishing printers." It would appear that commercial and publishing printers have weathered the worst of the impact of digitisation, are starting to plan ahead with more confidence.

Higher prices bring more confidence

The source of such confidence across all markets is clear from the financial performance figures provided. Globally 50% more printers raised prices in 2023 than lowered them, sustaining the pattern of last year, after the previous seven years of falling prices. Better revenues and margins have followed. This pattern was true across all markets, although there were regional variations.

Digital adaption is growing

The resilience of Sheetfed offset print volume across all markets is remarkable, matched amongst Packaging printers by growth in Flexo. Digital toner cutsheet colour print volume remains the leader among digital print technologies. Globally the digital adoption – printers claiming more than 25% of turnover in digital – is growing from 26% in 2014 to 29% in 2023. At first sight this is only a modest growth. However, various industry sources show volumes have grown significantly since 2014 even though the digital adoption rate appears to be slowing down.

Good prospects for investment

Capital expenditure tumbled during Covid, recovered a little last year and accelerated this year with 27% more printers investing more in 2023 than those who reduced expenditure; a better global figure than any year since 2017. An even higher investment rate is forecast for 2024, by both printers and suppliers. In general print technology and finishing remain the most popular targets, with sheetfed offset and digital toner cutsheet colour being the most popular technologies globally, though there are significant variations by market.

Strong industry growth forecasts must of course be balanced by recognition of stiff economic headwinds, with the risk of recession, or at least damaging inflation, now outweighing the impact of the pandemic and a wide variety of more specific regional socio-economic concerns.

Sabine Geldermann, Director drupa and Global Head Print Technologies at Messe Duesseldorf, commented, "Printers and suppliers know they must innovate to succeed in the longer term. I am confident that drupa 2024 will be the ideal opportunity to explore how best to achieve this objective."

New body for AIFMP



All India Federation of Master Printers (AIFMP) has recently elected the new team for 2023-2024. Raghavendra N. Dutta Baruah of Seven Stars Publications Pvt Ltd is the new President while Umesh Nema of Pragati Graphics And Packaging Pvt Ltd is the Hon. General Secretary and K. Rajendran of Vignesh Offset is the Hon. Treasurer.



Sudesh Kumar Gupta of Ambey Printing Press is Vice-President (North); S. Surjit Singh of Sur Printer is Vice-President (East); Prakash Canser of National Printing Press is Vice-President (West) and G Raveendra Babu of Visakha Print House is Vice-President (South). Ashwani Gulati of Advantage Offset is Hon. Joint Secretary. Raveendra Joshi of United Multicolour Printers Pvt Ltd is the Imm. Past President.



Konica Minolta to present production & industrial systems

Konica Minolta is all geared up to showcase its full range of production & industrial systems during PAMEX 2024. The company's product range to be presented at the show will include AcurioPress Series of colour production presses as well as the industrial systems like iFoil One, AcurioShine 3600, JETvarnish 3D Evo, among others. Manish Gupta, National Marketing Manager - PP & IP, Konica Minolta Business Solutions India Pvt Ltd, says, "In the industrial portfolio, toner-based AccurioLabel Series presses will also be one of the key highlights."



Manish Gupta

He continues, "Also, among the key highlights at our stand during the show will be our automation and workflow solutions, which eventually add versatility, efficiency and quality to any print outputs or graphics. In addition, there will be our embellishment solutions for label printing systems. The entire showcase from Konica Minolta at PAMEX 2024 will be for raising the bar on printing and production processes."

Visit Konica Minolta at Stall No: A60

TechNova offering E.D.G.E. and more...at PAMEX 2024

Creating a holistic experience that aligns with future sustainability, TechNova Imaging Systems engages in this challenge by offering the TechNova E.D.G.E. Here, E.D.G.E stands for Excellence in all business processes, Digital solutions that power automation, precision & seamless workflows, Green solutions for sustainability goals, and Ecosystem of consumables, equipment, software & services.



Deepak Chawla, GM, Marketing & Corporate Communications, TechNova Imaging Systems (P) Ltd, mentions that E.D.G.E is a tailored solution to address the sheer demands of customers, offering innovations & improvements across diverse verticals. He further mentions that the key showcases at the company's stand during PAMEX 2024 will also be process-free green thermal plates and digital systems & products from HP, KM, Duplo, Jingwei, and ESKO for flexo hardware.

Visit TechNova at Stall No: B01

Westland Rubber introducing new food-grade roller

Westland Rubber is a leading manufacturer & supplier of high-quality rubber rollers, printing rollers, industrial rollers, and other customised rollers for vast industrial sectors.

The company is now fully set to introduce food-grade roller at PAMEX 2024. Manoj Kumar Sharma, Country Manager, Westland Rubber Private Limited, says, "Our product range consists of a vast range of products designed for different industries, such as Premier for conventional ink, IPA & reduced IPA printing, Endura for newspaper printing, NXG for UV and hybrid ink systems."

He continues, "And we are introducing Food Grade with RoHS Compliance roller during PAMEX 2024. This roller is our newest formulation created under the strict guidelines mandated by REACH regulation and RoHS directive. This product is absolutely free from chemicals banned by RoHS. It is manufactured by Westland Rubber experts using high-grade, which means food-grade, materials. It is extremely durable and resistant to tearing."

Visit Westland Rubber at Stall No: D62



Monotech Systems to demonstrate RICOH Pro C9500 and C7500



Monotech Systems, a widely acclaimed machine manufacturer and one-stop solution provider for the printing & packaging industry globally, will demonstrate the new & upgraded RICOH Pro C9500 and RICOH Pro C7500 digital colour production presses during PAMEX 2024. Akash Kumar, GM - Marketing & Communications, Monotech Systems Limited, asserts that the new RICOH digital production presses are designed to replace their predecessors—RICOH Pro C9200 and RICOH Pro C7200.

Akash further mentioned that the showcases from Monotech Systems at PAMEX 2024 will also include the company's own print enhancement systems, viz. PixelGlow and PixelFoil, alongside others. PixelGlow is Monotech's indigenously manufactured digital UV and foiling system, reliable on high-speed printing. On other hand, PixelFoil is a cutting-edge digital foiling system for screen printing, which provides screen printers the ability to produce stunning and intricate foiling effects on a wide varieties of substrates, including paper and plastic.

Visit Monotech Systems at Stall No: A02

VDR TECH International showing competent plasma treatment machines

VDR TECH International, one of the leading manufacturers of plasma treatment machines, is set to woo trade visitors at PAMEX 2024 with latest upgrades in its ground-breaking products and solutions. VK Goutam, Marketing Head, VDRTECH International Pvt Ltd, says that PAMEX 2024 will be a good meeting point for them to connect with their existing and potential customers from India and overseas. He further mentions that VDRTECH boasts more than 4000 key clients across the domestic and international markets. Goutam further explains that VDR's plasma surface treatment is a process that raises the surface energy of many materials to improve the bonding characteristics. The treatment is used as an attachment in a folder gluer for pretreatment process on carton side flap and lock bottom before gluing. After that, mono cartons, such as met pet, UV, BOPP, lamination, drip off, etc will be bonded permanently.

Visit VDR TECH International at Stall No: D53



Harpreet Graphics to unpack innovative range of machines & materials

Harpreet Graphics, a leading manufacturer, retailer and trader of cold lamination machines, fusing machines, and more, is fully gearing up to introduce a new range of products at PAMEX 2024. "As it always is, PAMEX is a perfect platform and networking place for us to introduce our new and innovative machines and materials. At PAMEX 2024, we will be unpacking new card making machines, colourful ID lanyards, cold laminators, which are all upgraded models and products under our Excel brand and others," says Manpreet Kaur of Harpreet Graphics.

Manpreet further mentions that the showcases will also include some highly innovative materials which are manufactured under the company's Make in India initiative. "Almost 99 percent of our printing materials are manufactured in-house using high-quality and recyclable components that we produce in our own manufacturing plants," she concludes.

Visit Harpreet Graphics at Stall No: F02



Arrow Digital to exhibit ArrowJet Aqua 330-R label press and more

Arrow Digital, an eminent distributor & manufacturer of UV LED printers, DTG systems from EFI, Canon, and others as well as many of its own products, will be showcasing its exiting range of products at PAMEX 2024. Sanjay Bindroo, Vice President – Sales, Arrow Digital Pvt Ltd, informs that the company's key exhibits at the show will include its flagship ArrowJet Aqua 330-R label press.

ArrowJet Aqua 330-R, according to Sanjay, is the latest in the company's digital label printing technology portfolio. Featured with Memjet's DuraFlex technology, the press is capable to print high-resolution labels, flexible packaging, and more at the speeds up to 150 inch/min. It can produce label graphics in the resolution of 1600 x 1600 dpi using water-based pigment inks.

Visit Arrow Digital at Stall No: C80



Sanjay Bindroo

Patel Enterprises bringing new innovations on show floor

Patel Enterprises, manufacturer and supplier of label manufacturing/printing machines, is set to exploit the opportunity of its presence at PAMEX 2024 with the introduction of latest products and developments during the show. SN Patel, Director, Patel Enterprises, says that they have developed a gamut of new products and innovations over the last three months or so. "This show will be our right opportunity to display the new products to our existing customers and other potential trade visitors," he adds.

Product portfolio of Patel Enterprises consists of OM label printing systems (4-8 colours), half-cutting, creasing and perforating machines, ATM rolls, POS printing machines, continuous stationery printing machines, cut-sheet barcode printing systems, variable data printing machines, collating machines for continuous stationeries, and many others.

Visit Patel Enterprises at Stall No: F10



SN Patel

Condot Systems poised to be one-stop solutions provider

A regular participant in every edition of PAMEX, Condot Systems at the 2024 edition of the show will be poised to be a one-stop solution provider. In fact, 'Condot' is synonymous with a source of complete & customised end-to-end traceability and printing solutions. The company's range of products is designed meticulously to meet the increasing demands and desires of its clients across diverse market clusters. Nandkishore Borade from Condot Systems says they will showcase the entire range of key products at the show.

Some of the popular and acclaimed Condot products now persistently used across the industry are transport systems like conveyors, friction feeders (CSPL), consumables having different solvents and adhesion capabilities, coding and marking systems, so on. Nandkishore informs that a new variable data system will be one of the new solutions the company will be introduced during PAMEX 2024.

Visit Condot Systems at Stall No: G26



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PAMEX 2024 Mumbai – A Prelude to the Mega Show!

Exhibitors participating in both the exhibitions will use PAMEX as a prelude to their participation in drupa!

The world's largest exhibition for printing equipment will have a stall at PAMEX, using the platform as curtain raiser for drupa 2024. Some of the Indian exhibitors have shared their plans with us for both the exhibitions.

"The Printers House /Orient Printing and Packaging will be displaying a number of machines manufactured completely in-house in India at both drupa (Germany) and PAMEX, highlighting its commitment to innovation, manufacturing, and providing reliable solutions for the printing and packaging community globally since 1946," shared Risabh Kohli, Director, TPH.

The company will display Orient X-Press Fold, high speed folder gluer for the packaging industry. This machinery boasts speeds of over 500 meters per minute making it one of the most advanced pieces of machinery of this kind available anywhere in the world.

Orient X-Press Flex, the innovative flexographic printing machine ideal for the paper and film printing and packaging converters, will be another offering from the company. Orient Jet L&P Series, the disruptive inkjet printing machines for the label segment will also add to the list. "It is fully made in house providing market leading ROI's in terms of capex and opex. Our digital machines are also available in a single and 4 color with the Orient Jet C series," said Kohli.

Pratham Technologies Private Limited will display 'Superfold' outsert machine with standard accessories in both the exhibitions.

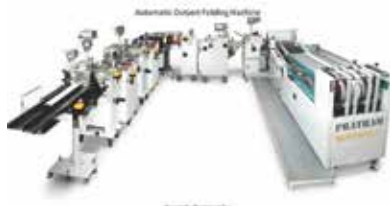
Sai Enterprises will offer HPM fully automatic programmable paper cutting machine.

Skytec Corporation will showcase digital high-speed laminators from SKY- KOREA and digital auto Creaser & programmable slit cut machines from DUMOR. The same machines will be on display at drupa.

RISO will offer new dimensions to Color POD printing at both the events.

Several other companies like Line O Matic, Prakash Web Offset, Pratham Technologies, SASG UV Solutions, Suba Solutions, Suddha Converting Machinery, Alpina Visual Packaging Aids, Astra Chemtech, Ajit Industries and BKG Corrugated Rolls will be seen at both the exhibitions.

PAMEX will also have a booth at drupa 2024, where the team will get a chance to explore new developments in the print industry which will help shape PAMEX 2026 Mumbai.



Ashwin Enterprises to launch two Vulcan machines

Ashwin Enterprises, a leading provider of world-class post-press machines with over 20 channel partners across pan-India, is launching two new products at PAMEX 2024. In this respect, Jai Bhanushali, Sales Manager - Ashwin Enterprises, mentions, "We are distributor of Vulcan machines in India. Picked from our Vulcan portfolio, we are introducing two Vulcan flatbed cutting plotters during the expo. The two systems will be with upgraded features."

Vulcan FC-500 and FC-700 VC flatbed cutting plotters are ideal for light to medium production and design samples. These systems are ideally suitable for packaging boxes, tags, cards, labels and many other applications. Unique features of these machines include the camera system, user-friendly touch screen, advanced contour cutting, network interface, among others.

Visit Ashwin Enterprises at Stall No: B23



Alliance Printech to display Novasmart flexo press

At PAMEX, Alliance Printech will display labelling and printing machines including Novasmart - Flexo Label Press-370mm and Modular 6 Inline Flexo Print Unit equipped with UV Dryers. With its compact design, NovaSMART saves valuable space while ensuring maximum overall efficiency and minimal wastage with its reduced web length. Equipped with an advanced MLS drive system, it delivers precise web control for handling paper and filmic materials, offering an unbeatable cost-to-ROI ratio. NovaSMART comes packed with best-in-class features as standard, but can be further configured to meet the specific requirements of each customer.

Visit Alliance Printech Pvt Ltd at Stall No: H25



Kongsberg X cutting table @ PAMEX

At PAMEX, Kongsberg will display Kongsberg X cutting table, that evolves with the needs of your company and offers versatility for a wide range of cutting applications, whether your focus is 2D or 3D; packaging, signs or displays. It is easily the most versatile digital finishing device on the market. With Kongsberg X, you can invest in the tools you need today, with the confidence that you will be able to upgrade as your business grows. You can add new tools for new materials, new applications, or more capacity so that you can add volume and enter new market segments.

Visit Kongsberg Precision Cutting Systems at Stall No: B95



VISIT PAMEX 2024
TO WITNESS NEW PRODUCT LAUNCHES & LIVE DEMOS OF MACHINES.

Ajit Industries @ PAMEX

Ajit Industries Pvt. Ltd. is recognized as a manufacturer of various types of Pressure Sensitive Adhesive Tapes Products and has the ability to develop the products as per customer requirement. The company will display adhesive tapes used in various industries like: Automobile, White good industries, HVAC, Packaging, Electrical & Electronics, Constructions, Paper & News Prints, Printings, Labels etc.

Visit Ajit Industries Private Limited at Stall No: D63

Industrial adhesives & coatings @ Arofine

Arofine Polymers is eco-friendly manufacturer of industrial adhesives & coatings. At PAMEX, the company will showcase Water Based - Pasting Adhesives, Lamination Emulsions, Barrier Coatings, Overprint Varnish, Pressure Sensitive Adhesives, Jelly Glue & Hotmelts.

Visit Arofine Polymers Pvt. Ltd. at Stall No: D52



Colour management solutions @ Bodhi

At PAMEX, Bodhi Professional Solutions will be showcasing Alwan range of color management solutions, RGP products, Inkpektor - Online proofing solutions, Braille solutions, online quote and print - an ERP solution, Light booths, Spectral value readers, Photo meters, Epson proofing and inkjet CTP solutions.

Alwan is a worldwide leader in color management, providing an end to end solution that is scalable with close loop system for controlling presses across all printing methods. The major advantages of Alwan are Color and Printability enhancement, High Fidelity Color reproduction, Standards Conformance, Improved efficiency and faster return on investments along with working in compliances. Alwan creates a complete controllable link throughout chain from photographers to pre-media, pre-press and the final printing process.

Visit Bodhi Professional Solutions Private Limited at Stall No: C75

Komori @ PAMEX 2024

Though the company will not display any machine at the show, but Komori India will be present at the show.

Ever since the company was founded in 1923, the Komori Group has sought to contribute to society and culture by manufacturing printing presses. At a furious pace, change is transforming not only social conditions but also the entire environment surrounding the printing industry. By working diligently and wholeheartedly, Komori believes that they can achieve true brand value as an enterprise that offers Kando. Visitor can visit their stand to know more about the same.

Visit Komori India Private Limited at Stall No: D02



Multifunction UV Coater @ Alpna stand

Established in 1987, Alpna Visual Packaging Aids boasts over three decades of expertise in designing and manufacturing cutting-edge UV coaters, as well as Mercury/LED retrofit attachments. At PAMEX, the company will display Rhino Dexa (Multifunction UV Coater), Chamber Anilox Coater, Retrofit Attachments for Sheetfed Presses, Attachments for Narrow Web Presses.

Visit Alpna Visual Packaging Aids at Stall No: D30



DGM Automation @ PAMEX

At PAMEX, DGM Automation will showcase DGM Technocut 1050S Automatic Diecutter, which can be used for large format cutting, with stripping. It offers precise centering, high speed, easy operation, quick changeover and stable performance.

The company will also display DGM Smartfold 1100SL suitable for straight-line, crash-lock bottom, double wall, 4 & 6-corner boxes. SMARTFOLD 1100 is specially indicated for the most demanding packaging companies, commercial printers and finishers. It can run from small to large sized boxes, covering a wide range of industries. It is flexible to operate and it comes with a state of the art technology and electronics. The standard version includes the accessories for straight line and crash lock bottom boxes. It is flexible and easy to operate.

Visit DGM Automation India Pvt.Ltd at Stall No: E02



Excel Machinery @ PAMEX

Excel Machinery (Guj.) Pvt. Ltd. is pioneer in India to introduce Automatic Die Cutting (Box Punching) Machine. At PAMEX, the company will display "MAXIMA" Automatic Die Cutting Machine and "MAXIMA" Automatic Blanking Machine.

Visit Excel Machinery (Guj) Pvt. Ltd. at Stall No: B80



SASG UV Solutions @ PAMEX

SASG UV Solutions Pvt Ltd are well-known manufacturer and supplier of LED UV system, UV interdeck system, anilox coating attachment, roller coater machine, screen printing machines, table top curing system, UV conveyor and UV curing system. At PAMEX, the company will display UV Inter-deck Cassette, Drip master, DG Machine and Anilox Coater.

Visit SASG UV Solutions Pvt Ltd. at Stall No: E27



EXHIBITORS' LIST

Company Name	Stand No.	Company Name	Stand No.	Company Name	Stand No.
3S Graphic Solutions	A81	Harrison Agencies	B52	Printpack Technologies	I39
AB Print Pack	G01	Harpreet Graphics	F02	Prizm Holography And Security Films Private Limited	H55
Abhikruti Digi Soft	F07	Hi-Tech Engineers	E55	Pulse Marketing	B75
Accurate Engineers	G24	Hitech Systems Pte Private Limited	A85	Quick Shape Private Limited (Printest)	A84
Ace Color	A76	Honesty Subscription Agency	A100	R K Label Printing Machinery	H01
Acme Machinery (India) Private Limited	B60	Hubergroup India Private Limited	C50	R Manubhai & Sons	A67
Acme Machinery Company Private Limited	C82	Ikon Business Products and Solutions	I64	Radix Enterprise (Pinnacle Technocrats)	B72
Aditya Print Solution	F50	Impel Services Private Limited	A09	Raj Shree Printing Machinery	G03
Advanced Graphic Systems	A03	Impex Enterprise (Sunrise Impex)	F01	Ratan Industrial Engineers	A38
Advanced Speciality Materials LLP	A74	Impress Precision Tools Private Limited	A75	Rational Corporation Private Limited	I44
Ajit Industries	D63	Indas Analytics LLP	B82	RBR Speciality Papers Inc.	H70
All India Plastics	E08	Indiacot	D90	Redlands Machinery Private Limited	D55
Alliance Printech	H25	Indo Poly Machines Corporation	I28	Repro Graphics Private Limited	G58
Alpap Barring Technology	C65	Insight Print Communications Private Limited	I18	Reprographic Systems & Supplies	A45
Alpap Poly Products	C65	Isaryam Machinery	A83	Reves Technopack	D88
Alpna Visual Packaging Aids	D30	J K Impex	E32	Rhombus Impex	H40
Anant Book Suppliers	F32	J K Steel Enterprise (Amritsar)	G46	Riso India Private Limited	B50
And Global Sales Corporation	A18	Jandu Engineering	I50	Robatech India Private Limited	J01
AND Systems	B28	Jay Raj Fine Paper Company	A55	Roll-Ex	A24
AOne Ctp & Graphics	E46	Jefferies Metal Stickers and Plant Manufacturers	F12	Rollexe Engineers	I33
Apex Asia Pacific Private Limited	I22	Jindal Offset India Private Limited	C91	Royal Enterprises	E12
Arofine Polymers Private Limited	D52	K Recycling	J18	RSG Solutions Private Limited	B85
Arrow Digital Private Limited	C80	Kagaj Digital Paper Private Limited	B42	S K Ensure Machinery	F15
Arrow Multimedia Private Limited	F46	Kangaroo Impex	F27	S Kumar Multi Products Private Limited	H26
Artize Die Makers	G37	Khyati Traders	G35	S P Konsultancy	E05
Ashok Punch Arts Private Limited	A01	KMI Business Technologies Private Limited	A60	S R Graphics	I08
Ashwin Enterprises	B23	Kodak India	H30	S A Amrutha Folder Tech	A16
Associated Sujata Packaging Machinery Co.	A33	Kornori India Private Limited	D02	S2 Trading Corporation	A15
Astra Chemtech Private Limited	H39	Kongsberg Precision Cutting Systems	B95	Sai Engineering	C100
Atul Automation	I51	Krishna Industries	A39	Sandilyam Automation Systems Private Limited	G45
Aum Label & Machinery	H50	Krishna Lamicoat	J20	Sapna Label House	G07
Avtar Mechanical Works	I07	Kriyana Containers Private Limited	G40	SASG UV Solutions Private Limited	E27
Axis Enterprises	G62	Kshitij Polyline Limited	G72	Saspac Ventures	J05
Baba Products	G36	KTL Textile Machines	H02	Seven-11 Industries Private Limited	I34
Baumer India Private Limited	D50	Kumark Vacuum Systems Private Limited	A40	Shadow Creations	B88
Bharat Printing Agency	F35	Kunal Enterprise	B65	Sharp Business Solutions Private Limited	C89
Bharti Creations	B05	Laasya Priya Traders	E16	Sharp Enterprises	F18
Bhogie Engineering Works	G72	Lanyard Company India	H75	Shield Alloy Company	G42
Bobst India Private Limited	G22	LineOMatic Graphic Industries	C01	Shiva Punch Art	A98
Bodhi Professional Solutions Private Limited	C75	Linux Machine Incorporation	E48	Shree Balaji Solutions	I42
Bombay Plastic industries	I12	Lucky Plastics	G72	Shreeji Corporation	D03
Bosshere Spare Parts	F44	Machine Resources	E33	Shri Export Import LLC	A32
BRD Manufacturing Company	C42	Mahavir Store	A87	Shri Ganesh Chemicals Private Limited	H46
C Press Trading	G10	Majestic Graphics	A88	Silicon Infotech	D03
Canan Enterprises	A94	Marcello Strada s.r.l. Italy	D65	Simplify Inc (Idea Catalyst)	G08
Canon India Private Limited	B20	Mario Industries Private Limited	A07	Singhal Industries Private Limited	G33
Chandan Paper Corporation	C62	Mark VI Trac Systems	E45	Skycut	G60
Colorjet India Limited	C15	Max Print Engineers	A14	Skytec Corporation	D70
Colour Stop Solutions Private Limited	A72	Media Print 'N' Pack	C40	Soham Technologies	D87
Condot Systems Private Limited	G26	Mehta Cad Cam Private Limited	G25	Sona Graphic Machinery	B100
Cooldeck Industries	H52	Mikro Automation	F33	Sonafine Corporation Private Limited.	A20
CREOFIL	A30	Minosha India Limited	B10	Sond Engineering Works	A33
D N Excellence Private Limited (OPC)	H63	Mistry Folding	G34	SPB Machinery	G20
Deluxe Packtech Machines	C100	Mital International	B40	Standard Mechanical Works	D10
DGM	E02	Modern Machinery	E30	Sudarshan Book Distributors	G30
Dheemant Engineering	A56	Monotech Systems Limited	A02	Sumisha Computer	H51
Digital Print Solutions	E07	Monu Graphics	H45	Sunlan Chemicals	C90
Dotsmark Systems India Limited	H44	MS Ply and Blades	I72	Super Bond Adhesives Private Limited	I01
Duratech Automation Private Limited (UniTech)	A36	Multi Hitech Inc	I05	Suprabhat Trading Corporation	E34
Ecomac India	I20	Nagpal Packaging Machinery	G18	Suresh Indu Laser	E51
EDALE / Printers Supply Private Limited	H53	Nanda Infotech	B89	Swift Technoplast	I45
Electromec Machinery Manufacturers Private Limited	E25	Narmada Speciality Chemicals	G44	T M Enterprises	B54
Eltech Engineers	E49	Navkar Cards	A08	Taj Printing Machinery	G52
Emerging Graphics (I) Private Limited	B30	Neeldhara Transfers	A82	Taniya Machinery	H32
Empowera Technorganics Private Limited	E15	Neha Labels	I24	Tape Guru (Image Incorporated)	A78
Epson India Private Limited	I25	New Perfect Rubber Roller	A95	Tech Chaska Private Limited/Super Cure	G19
Esko Graphics India Private Limited	G14	Newstech India Private Limited	D65	TechNova Imaging Systems Private Limited	B01
Everest Holovisions Limited	H42	Nexus Grafix	A49	The Paper Boutique (Shree Nakoda Cards)	C85
Excel Machinery (Guj) Private Limited	B80	Nexxgen Global Machine Tools	H62	The Printers House	I09
Expo Industrial Engineering Private Limited	F21	Nitta Corporation	I15	The Stark Printers LLP	D95
Ezone Trading	F38	Nivara Graphics	G28	Tirth Office Automation	C68
Fair Deal Engineers	A04	Novel Automation Limited	G53	TRC Exports Private Limited	A23
Filigrée Pack	G51	NSH Technologies	E04	Tridiseno	I04
Flexo Image Graphics (FIG)	G05	Omkar Engineering	A37	Unick Industries	E06
Flexo Solutions	G47	Omvir Print O Pack	A90	Unison Machinery Private Limited	C87
Flueron Inks Private Limited	G39	P S Graphics	D80	UV Plus (United Machines)	G57
Folding Factory	C52	Packline Machines	D87	V M Traders	E20
Friends Engineering Company	C60	Packsys	E03	Vallava Graphic Machinery Company	E52
Friends Engineering Exports	D60	Pangraphics Machinery	A64	Vama Print & Technologies	I75
Fujifilm India Limited	D21	Patel Enterprises	F10	Vardhaman Graphics	E35
Fujifilm India Limited (Photo Imaging Division)	C33	Pezasys Private Limited	I14	VARIFLEX PACKAGING SOLUTIONS LLP	H70
G B Tech India	D100	Photokina Chemicals Private Limited	A35	VDR Tech International	D53
Galaxy Printers	A10	Plastics Capital India Private Limited (C & T Matrix)	B70	Vijay Copolymers	G50
Gaylord Packers	D98	Prakash Machines Private Limited	C12	Vinsak India Private Limited	H15
Gebr.Becker India Vacuum Pumps Private Limited	D72	Pramod Graphics	G43	Viva Graphic	A70
Global Nanotech	I49	Pratham Technologies Private Limited	D25	Vprint Graphics / Image Ravi Creations (IRC)	G55
GM Folder Gluer Pack	B76	Precision Machines & Automation	F30	Watthour Systems	C70
Golden Print & Pack	A17	Premium Fine Papers	I27	Westland Rubbers Private Limited	D62
Grace Fine Paper	F40	Pressman Solutions	C86	Xerox India Limited	C20
Green 5 Printing	I21	Print Grafix	A50	Zenjet Technologies Private Limited	E50
Grover Industries	E01	Printech Machineries	E60	Zhongke India	C02
Hariram Engineering	C95	Printers Club of India	I06	Zund India Private Limited	I40

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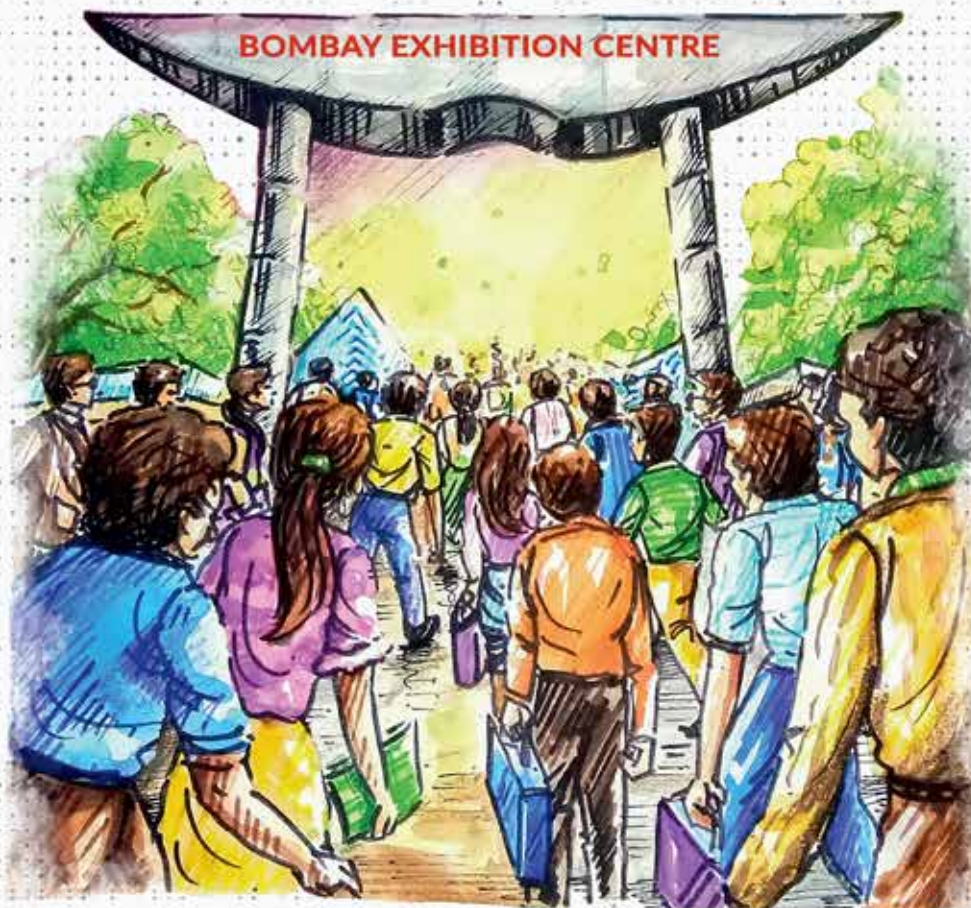
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