

SHOWDAILY 4

THURSDAY, MARCH 30



MARCH 27 - 30, 2023, BOMBAY EXHIBITION CENTRE, GOREGAON, MUMBAI

MASSIVE TURNOUT AS EXHIBITORS BOOK AND SELL MACHINES IN RECORD NUMBERS

With heavy footfalls, quality trade visitors and live demos, the show floors of PAMEX 2023 witness a huge number of sales at the show.

SASG sells UV system to leading packaging firm from Hyderabad

SASG, a leading manufacturer & supplier of LED UV system, UV interdeck system, anilox coating attachment and others, has sold one of its LED UV systems to Hyderabad-based Suraj Print Pack Pvt Ltd, a leading packaging company. Sachin Kumar, Sales & Marketing Director, SASG UV Solutions Pvt Ltd says the PAMEX 2023 is a prolific networking and business dealing platform for them.

Visit SASG UV Solutions Stand C-20 in Hall 1.

Punjab Kesari Group buys six Cron CTCPs



Nippon Color has sold six units of Cron CTCP to Punjab Kesari Group. Cron's UV CTP products are designed to provide flexibility and quality for all offset printing applications. With a platform that is easy to service and highly cost efficient in design, these CTP engines, together with comprehensive automation options, offer fast, productive UV plate production across a wide range of formats from A3 to VLF.

Visit Nippon Color Stand D-40 in Hall 1.

UV Graphics sells ULTRAFLEX UFO



UV Graphics sells its state-of-the-art ULTRAFLEX UFO flexographic film & label printing machine to Star Offset Sticker. Ajit Suvarna, Director, Star Offset Sticker Pvt. Ltd, says that they have selected the UV Graphics machine for taking their flexo and label printing to another level. He adds that their overall relationship with the UV Graphics is so good and they look forward to strengthen it further.

Visit UV Graphics Stand I-02 in Hall 2.

Bengaluru's Usha Prints books Konica Minolta AccurioLabel 230

Usha Prints is one of the leading commercial printers in Bengaluru. The company has booked a Konica Minolta AccurioLabel 230 during the PAMEX 2023. BH Srinivas of Usha Prints says they are now expanding from the sheet-fed to roll-to-roll label printing applications with the new investment in the high-end Konica Minolta label press. The press is designed to run at the speed of 23.4m, 18.9m, 13.5m and 9.45m per minutes as per the selected media.

Visit Konica Minolta Stand H-22 in Hall 2.

MA PRINT books Duplo DDC-810 from TechNova



TechNova creates a buzz with the showcase of its range of pre-press and press solutions. The company has sold one of its flagship products—Duplo DDC-810 digital spot UV coater—to Bengaluru-based MA PRINT, which is known for its digital printing and production of high-end and highly enhanced digital print applications. DDC-810 is Duplo's highly innovated product with unique features like accumulated paper handling technology.

Visit TechNova Stand C-01 in Hall 1.

Print Tools sells first fully automatic turret rewinder



Thane-based Print Tools, a leading label & paper converting machine manufacturer, has sold its first fully automatic turret rewinder to one of its customers RX-LABEL, USA. Humayun Ahmed of Print Tool says, "In addition, we have sold eight of our paper core-cutting machines to some customers from different parts of India. First time exhibiting in PAMEX, we got great success.

Visit Print Tools Stand G-82 in Hall 2.



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Sri Lanka Print Exhibition and Trade Fair 2023 postponed to October

The Sri Lanka Print Exhibition and Trade Fair will be held from October 26-28, 2023 at the Bandaranayake Memorial International Conference Hall (BMICH) as planned.

The initial plan was to hold the exhibition from June 23-25, 2023. However this was subject to swapping an exhibition of the Ministry of Industries of Sri Lanka which was tentatively scheduled to be held on the same dates. Moving of the ministry of industries exhibition to October 2023 was proposed thus giving us the opportunity to hold Sri Lanka Print Exhibition and Trade Fair exhibition in June 2023.

However, subsequently the Ministry of Industries came back to confirm that they will proceed as planned to have their exhibition in June 2023.

Therefore, the only alternative for Sri Lanka Association of Printers is to hold the exhibition in October 2023 and this is purely the reason for the postponement and no way related to any unstable situations in Sri Lanka.



Hariram Engineering seals deals of two machines

Surat-Based Hariram Engineering is one of the happy exhibitors at PAMEX 2023 for they have sealed the important deals of two of their flagship HR 201 and HR 109 foil transfer machines. Gautam Chandu, MD, Hariram Engineering, says, "The purchase has been confirmed, but we would like to keep undisclosed as of now."



Visit Hariram Engineering Stand L-40 in Hall 3.

Chemo Graphic International sells G-Series sample maker & plotter

Mumbai-based Pooja Enterprises has booked the G-Series sample marker & plotter from Chemo Graphic International. Vivek Bhuta, Managing Director, Chemo Graphic International, says the machine is designed with user friendly interface for V-cutting. "It features tool for honeycomb material as well as soft board materials for gift boxes."



Visit Chemo Graphic International Stand B-45 in Hall 1.

Indiacot sells its flagship hot foiling machine

Indiacot, a leading manufacturer of lamination machines, album processing making machines & UV coating machine from Rajkot, has sold its flagship foiling machine to Susobhit Printers, Panchkula, Haryana. Jenish Manavadariya, Managing Director, Indiacot, says that they expect more Indiacot machines to be booked during the PAMEX 2023.



Visit Indiacot Stand L-42 in Hall 3.

JK Steel Enterprises seal multiple deals of machines

JK Steel Enterprises/JK Steel Associates at PAMEX 2023 has sealed multiple deals of its high-end paper cutting and stitching machines with a handful of companies including Mumbai-based Fine Arts and others. Chakshu Ohri from JK Steel Enterprises/JK Steel Associates says PAMEX is the right networking place for the company to connect with their existing as well as new customers from different parts of the country.



Visit JK Steel Enterprises Stand I-30 in Hall 3.



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The company has sold multiple machines at the show.

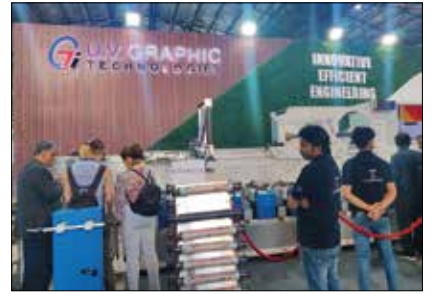
Visit Zhongke India at Stand D06, D10 in Hall 1.



Live demo of flexo label printing machine

Visitors to PAMEX can see live demo of ULTRAFLEX UFO flexolabel printing machine at the stand of UV Graphic Technologies Pvt Ltd. The company is also showcasing ULTRAFLEX USR (ultimate slitter rewinder), ULTRACURE UV Lamp, ACTIV UV LED Lamp, ULTRAFLEX VPM (flexo video plate mounter), E-VIEW OBSERVER (web video inspection system), CoreMaxx (paper core cutting machine), StoreMaxx (cylinder storage system), ULTRAFLEX PONY (hot foil stamping machine) and toolings (print cylinder, magnet cylinder, sheeting cylinder, UV).

Visit UV Graphic Technologies Pvt. Ltd at Stand I02 in Hall 2



EFI team @ PAMEX 2023

EFI team was present at their partners' stands, viz. Canon, Minosha, Monotech and Xerox during the exhibition showcasing their software solutions.



Packaging solutions @ Digiflex

Digiflex is offering digital flexo plates, SBL die cutters, hot foil stamping, folder gluer, sheet fed gravure, micro embossing, used CI flexo presses, used narrow web presses, used blown film press, consumables & parts.

Muralidhar Nalli, CEO at Digiflex, shares that PAMEX is one of the must-attend event of the industry. "The footfalls on second day were quite impressive and we expect similar kind of footfalls today as well," he shares.

Visit Digiflex at Stand G73 in Hall 2



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Vallava Graphic Machinery launches board gluing machine

At PAMEX, Vallava Graphic Machinery is offering multiple machines like Automatic Case Maker, Casing In, Joint Forming, Grooving, Hot Foil Stamping, Corner Cutting, File Master, and File Rivet Machines. "At PAMEX, we have launched board gluing machines and file riveting machines. We have also introduced hot foil stamping machine. We have a product range of 36 machines," shares Murugan, Managing Director, Vallava Graphic Machinery.



On asking about their response at PAMEX, Murugan shares, "We met around 500-600 customers at our stand and got some serious inquiries."

Visit Vallava Graphic Machinery Stand D-3 in Hall 1

FILIGREE seals a deal of HUATAI automatic flatbed die-cutting machine

Chennai-based FILIGREE, a post-press expert for the packaging sector, has announced that Belgaum-based Creation Offset & Carton has booked its flagship HUATAI-760 automatic flatbed die-cutting machine during the PAMEX 2023. Creation Offset & Carton is a leading pharmaceutical packaging printing and production expert.



"This is our third participation in PAMEX. This expo helps us find the right and focused trade visitors. We are quite happy that one of our flagship machines, HUATAI-760, has been booked during the expo," mentions C Giritharan of FILIGREE. HUATAI-760 is designed to die-cut materials up to 520x760mm at the speed of 10000 sheets/hr.

Visit FILIGREE Stand N-40 in Hall 3.

'Made in India' dry vacuum pumps for Heidelberg machines

Falcon Vacuum Pumps & Systems is offering dry vacuum pressure pumps DLV2600 series, which are indigenously manufactured. "For the first time, we are offering Made in India dry vacuum pressure pumps for Heidelberg 4-colour machine for the printers of India. We provide service across the country. The response has been fairly good at PAMEX and we are a regular participant at this fair," shares Amarpreet Singh, Falcon Vacuum Pumps & Systems.



Visit Falcon Vacuum Pumps & Systems at Stand F14 in Hall 1

Suba Solutions pulls crowd at their stand

Suba Solutions is offering a host of products at the show, including Stripping and Blanking Machine - Blankwiser, Stripping and Blanking Machine - Pin Type, Automatic Die Cutter Machine, Speciality V-Cut Window Patcher Machine and Carton Erecting Machine. Their stall is abuzz with customers, looking for such products.

Visit Suba Solutions at Stand G60 in Hall 2



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EXHIBITORS' NEWS

TechNova offers analogue and digital printing solutions

At PAMEX, TechNova Imaging Systems Private Limited is showcasing Kratos (thermal zero-process, direct-on-press digital plate), HP Indigo 6K (narrow web digital press for labels, ThermoStar T9 HS (high-speed thermal platesetter), range of Green Chemicals (IPA reducing & eliminating fountain solutions, VOC-free washes & cleaners, aqueous & UV coatings) and Konica Minolta AccurioPress C4080 (Digital Colour Production Press).



Sheena Parikh, Joint Managing Director, says, “The industry trend is to enhance offset and integrate digital. We were the first ones to bring Indigo machines in India, which were earlier offered by Landa. We look at the customer needs and forecast the future and bring those solutions for them. So, we have digital printing machines and digital print media as well.”

While CS Ramakrishnan, CEO & Director, TechNova Imaging Systems, shares, “Print is here to stay. Post Covid, the industry has changed. The sectors which are growing include packaging in both monocarton and flexible packaging. India might become a huge export hub for packaging. In book publishing, there is a lot of shift happening from China to India, so it is also on the growth path. In commercial printing, we are also seeing a lot of hybridisation in the industry. Another trend in the industry is that people are now looking for more and more green products. It is a huge area of focus for us. Printing industry has lot of carbon footprints and we are now looking at cutting those footprints.”

“In this regard, we offer Technova Kratos Thermal CTP Plate. We also offer green printing solutions for the newspaper industry,” he adds.

Visit TechNova Imaging Systems at Stand C01 in Hall 1

TPH bags order for two Orient presses

The Printers House is giving live demo of Orient folder gluers at the show. The company has bagged order for two Orient folder gluers. “We have also launched digital book printing machine at the show. The machine garnered good interest from the visitors,” shares Pankaj Jha, General Manager – International Business, The Printers House (P) Ltd.



Visit The Printers House at Stand H60 in Hall 2.

BOBST India offers dedicated after-sales service

BOBST at PAMEX 2023 pulls crowd to the demonstration of its advanced NOVAFOLD 50, 80 & 110 folding gluing and folding carton system. In addition to the machines, the company's team of after-sales service team is at the expo. Sameer Joshi, Zones Services Director – India, Business Unit Services & Performance, says, “Apart from our pride of high-end machines and trustful brand BOBST, we are very much aware of the need of after-sales service for our Indian customers.”



Visit BOBST India Stand D-45 in Hall 1.

Gayathri Machinery sells Touchline CF 375



Gayathri Machinery has sold its popular Touchline CF-375 creasing & folding machine to Shah N Nahar at Lower Parel, Mumbai. Uday Grover, Managing Partner, Gayathri Machinery, says, “The customer went all around the show and then zeroed in on our machine as ours is the only solution that can do crease and fold in a single pass as a high speed.”

Visit Gayathri Machinery Stand E-01 in Hall 1.

Sona Graphic Machinery sold 5 machines

At PAMEX, Sona Graphic Machinery has sold five machines – Heidelberg CD 102 5 colour coater, Komori SPICA 529, Heidelberg 72F, Heidelberg SM 74 5-colour and Heidelberg CD 102 4-colour machines.



Visit Sona Graphic at Stand D05 in Hall 1.

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Fujifilm focus on solutions for both analogue and digital printing

Fujifilm India Pvt Ltd showcases its extensive line of offerings, including the flagship Revoria Press PC 1120, a 6-colour print engine which brings unrivaled expressive power to digital printing. The machine has garnered phenomenal traction within the printing industry. It is a 6-color print engine with a high-speed printing of 120 ppm even when printing in 6 colors.

It supports a broad range of stocks: 52 gsm lightweight paper, 400 gsm heavyweight paper, minimum 98 x 148 mm and up to 330 x 1200 mm.

The company also launched the ZX Supera Processless Plates and showcased the Flenex Water Washable solutions at the exhibition in India, with an eye on the changing market trends in analogue printing domain. FUJIFILM India's Graphic Arts product portfolio includes more than 30 products ranging from High Quality Thermal Plates, Toner & Inkjet Digital Presses, Wide format UV Inkjet systems, Water washable flenex technology, PWB Films to Press Room Chemicals.

Priyatosh Kumar, Head of Department, Graphic Arts Division Fujifilm India Pvt Ltd said, "At Fujifilm, we have always focused on bringing better and smoother systems that empower our customers and helps them to produce high quality results. Our strength lies in our diversified portfolio catering to all ends of the printing industry. We are entrenched in the graphic arts industry, where we offer both analogue and digital printing solutions."

Visit Fujifilm India at Stand B07 in Hall 1.



Autoprint launches two machines, sold them too...

Autoprint Machinery Manufacturers Pvt Ltd has launched two new machines at the show – Autoprint Fine Coat 105 Drip Off and Dextra 80 HF. "This is the first time a drip off product is available in India for the size of 105. Infact, we would be the first in South East Asia to make this product. It took us 18 months to develop this product," shares CN Ashok, Managing Director, Autoprint Machinery Manufacturers. "We have already sold the machine displayed here and got as many as 10 strong leads," shares KG Suresh, Jt Managing Director, Autoprint Machinery Manufacturers.

"Even Dextra 80 HF is the first machine in India which is an automatic punching and hot foiling machine. We got good response for this machine and have sold the machine displayed at the show. We got strong leads for the machine as well," adds Ashok.

Another new product at their stand is Autoprint Prinsor which prints variable data, inspects it and sorts between good and bad. "This is very important because variable data printing is fast catching up and packaging industry requires such kind of machine. It can be retrofitted to existing lines or used as a standalone machine. What is unique in this machine is the fact that it has a 1-inch printhead, which enables to print 1 inch QR code," adds Suresh.

The company is also displaying a basket of products at the show. Talking about PAMEX, Ashok says, "The response at PAMEX has been very encouraging and the footfalls are very good."

Visit Autoprint Machinery Manufacturers Private Limited at stand I60 in Hall 3.



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Xerox showcases scalable specialty color digital print technologies

Xerox is presenting its end-to-end production technologies ranging from the Xerox flagship Iridesse Production Press with the ability to print 10 colors and six in a single pass, Versant 280 and PrimeLink C9070 both with 11 Colors options and 4 Specialty Colors in a single pass that will redefine the Digital Color prints with stunning fluorescent colors complemented with brilliance of white and metallic hues of gold, silver enhanced with clear output for their customers backed with the benefits of automated workflows resulting in lower cost and optimum utilization of their invaluable time.



The company is also offering XMPie software platform for driving more effective audience engagement with personalizing and automating campaigns—using print and digital media—to provide complete omni-channel consistency. Also on offer is FreeFlow Core Digital Workflow Collection, which combines to optimize production and eliminate costly touch points throughout the value chain. It reduces cost and accelerates production.

Visit Xerox India Ltd at Stand C03 in Hall 1.

Allied Papers launches eco-friendly linerless labels

At PAMEX, Allied Specialty Papers has launched direct thermal linerless labels, which boosts efficiency, saves on cost and are environment-friendly. The benefits include reduction in need for roll changes. It also reduces the need to stock a variety of sizes and consolidate stock keeping unit. It eliminates the handling and processing the disposal of liner waste. Using 40% less paper, it earns you carbon credits and helps you reduce your carbon footprint.



Visit Allied Specialty Papers India Pvt Ltd at Stand I72 in Hall 3

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Electromec Machinery Manufacturers is offering six clamp perfect binder, single clamp perfect binder, micro binder, case maker, casing in machine, joint forming machine, robotic rigid box making machine, grooving machine, automatic gluing machine, corner tapping machine and box wrapping machines. Their stand is abuzz with customers looking for perfect binding solutions and packaging.



Visit Electromec Machinery Manufacturers at stand C40 in Hall 1

First time exhibitor OMET @ PAMEX

OMET SRL offers flexographic narrow web label and packaging printing press and combined flexo / offset / rotogravure / inkjet / silk-screen narrow web label and packaging printing press.

"We are exhibiting for the first time at PAMEX and we are really happy with the response. Printers are coming to us with relevant questions and they are happy to find the printing solutions here," shares Pawandeep Sahni, Managing Director – Indian and Subcontinent, OMET India Pvt Ltd.



Visit OMET SRL at Stand I54 in Hall 2.



"PAMEX is always a prolific platform and productive meeting point for the printing and packaging industry. It's quite interesting to meet the industry people after the long pandemic shutdowns and slowdown."

-Vikram Sarin, CEO, VIG Graphics, Faridabad, Haryana

"After the years of pandemic woes and stoppage in business, we finally found a chance to meet the industry fellows in closer proximity, sharing latest developments in machines and technologies as well as overall business right here at PAMEX 2023."

-Kanubhai Shah, Shakti Offset, Ahmedabad, Gujarat

"The long-awaited moment of togetherness and taking business to another level has arrived with the PAMEX



2023. This expo gives us the opportunity to upgrade both our machine portfolio as well as business to another level."

-Bhavesh Chanchad, Red Chilli, Surat, Gujarat

"It has been a long time since we have not upgraded our machine portfolio because of the pandemic shutdowns. Now, we feel free to invest and upgrade our rigid box machine portfolio for which PAMEX 2023 is the right platform."

-Gopal Shah, Varda, Mumbai



"We are basically into the signage printing business. We are here at PAMEX 2023 to explore some good packaging printing machines for our business diversification into the new sector. The machines on showcase in this expo are impressive."

-Dilshad, Lines & Colors, Calicut, Kerala



THANK YOU FOR YOUR AUGUST PRESENCE @ PAMEX 2023



Team Pamex

See you again in 2024!

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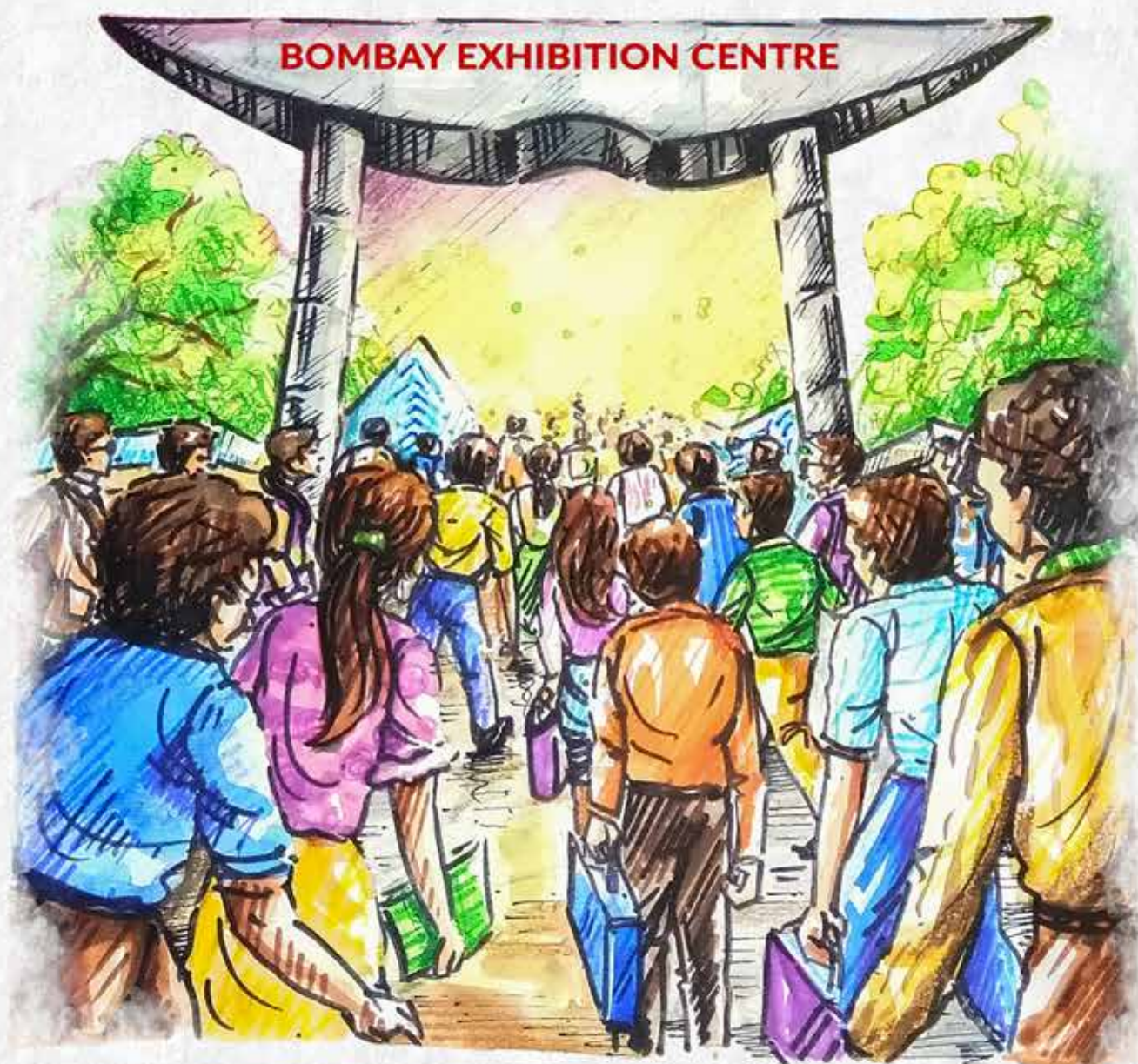
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