

SHOW DAILY

WEDNESDAY, MARCH 29



MARCH 27 - 30, 2023, BOMBAY EXHIBITION CENTRE, GOREGAON, MUMBAI

PAMEX 2023 DRAWS MASSIVE CROWD MULTIPLE MACHINES DEALS SIGNED



More than 17000 visitors witnessed the extravagant showcase at PAMEX 2023 on the first two days of the show. The online registrations touched 20,000, attracting

visitors from across the country to witness the most-awaited event of the printing industry. The offline registrations counters were busy and the exhibitors were happy with heavy footfalls at the

show. Many exhibitors closed sale deals, booking multiple orders for their machines. The show floor is abuzz with live demos and new product launches and technologies.

DGM sells five machines at the show



DGM is showcasing their flagship and largest selling product SmartFold 1100SL Automatic folder Gluer with all capabilities into it.

"We concluded deals for five machines at the show Sattik Packaging, Kolkata has booked SmartFlute X 1450 Automatic Flute Laminator fully servo driven with 160 meters/min. Santoshi Enterprise has booked our die-cutter folder gluer. While, DesignoXperts, New Delhi has booked SmartFold fully-loaded machine. MJ Global, Noida has ordered diecutter from us. Raj Pactech, Gujarat has ordered SmartFold 1100 PC Automatic folder gluer," shares Puneet Kumar Aggarwal, MD Indian subcontinent, DGM.

Visit DGM Automation Stand A02 in Hall 1.

Monotech sells two RICOH Pro 7200X



During the PAMEX 2023, Monotech Systems sold two RICOH Pro 7200X digital presses to two companies—Kamala Press, Varanasi and Aakar Print Pack, Dhule, Maharashtra.

This RICOH Graphic Arts Edition digital colour production press is a game changer in the high-textured photo and packaging printing market. It can print up to 85 ppm on a wide variety of stocks up to 360 gsm, with 'white ink' option using the fifth colour station. Printers can diversify their print capabilities with an increasing range of special colours, clear and neon options.

Visit Monotech Systems Stand B-01 in Hall 1.

Ashwin Enterprises sells 13 machines @ PAMEX



At PAMEX, Ashwin Enterprises is providing finishing solutions for digital printing, which includes lamination machines, paper-cutting machines, creasing and perforation machines and cutting machines.

Jai Bhanushali, Sales Director, Ashwin Enterprises, shares that they are authorized by brands like Vulcan, SmartCut, CFL, OKI and TPS. "On the first day of PAMEX, we closed 13 deals, mostly for Vulcan SC350 high speed label cutter and FC700 highspeed flatbed cutter. These customers are more from South India," concludes Jai.

Visit Ashwin Enterprises at Stand C04 in Hall 1.



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CGSASP showcases cutting-edge digital finishing, mailing & die-cutting solutions

Representing the world's renowned brands like CITO, LeadEdge, Policart, Esterlam, Renova, Hunkler and others, CGSASP at PAMEX 2023 presents a complete range of cutting edge technologies for digital finishing, mailing, die cutting and many other solutions for packaging applications.

"PAMEX has always turned out to be the right networking point for meeting the right customers and it is also the right platform for promotion of our products," says Arun Gandhi of CGSASP Private Limited.

He continues, "We have a broad portfolio of machines and solutions for die cutting, digital finishing, print finishing, waste evacuation, corrugation, lay flat photo album binding machines, etc." He further mentions that at PAMEX 2023 CGSASP is promoting its new collaboration with LeadEdge, a leading supplier of corrugated printing & flexographic solutions and materials. The key highlights of products from CGSASP at PAMEX 2023 include Policart Anvil covers and no crush wheels, among others.

Visit CGSASP Stand MS-19 in Hall 1.



Navratan Offset books Konica Minolta Accurioshine 3600 from Nippon Color

At PAMEX, Nippon Color booked an order for Konica Minolta Accurioshine 3600 powered by MGI for Navratan Offset. Working as an offset printer and packaging converter for the local market since last 30 odd years, Varun Agarwal of Navratan offset along with his brother Tushar, have now decided to venture into digital print finishing to provide exclusive and premium packaging amongst other branding solutions to their existing and new set of clients.

Tushar is optimistic this new addition will allow them to cater to a wider set of potential buyers through their ecommerce store. They are of firm belief that personalised customisation, aka bespoke offerings, is the future and are excited for all the possibilities and new synergies this new purchase unlocks for them.

Visit Nippon Color stand D40 in Hall 1.



Boxtech seals deal of its carton folder gluer during PAMEX 2023

Bengaluru-based Boxtech, a leading manufacturer of 'Boxtech' brand of carton folder gluer, cache cover & allied machineries, has sealed a deal of its folder gluer booked by Vihul Colorpack Private Limited, Nagpur. "It's our pride to get such booking of our machine which we don't display physically at the expo. Our customers trust the value and quality of our machines," says Ajay Nayak, CEO, Boxtech. He adds that they are looking forward to sealing more deals in the remaining days the show.

Visit Boxtech at Stand C67 in Hall 1.



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TechNova's VioGreen Plus continues to make waves

Manufactured in technical collaboration with Agfa-Graphics N.V., TechNova's VioGreen Plus is the new version of India's first chem-free hi-res Violet Photopolymer digital plate for high-quality newspaper and commercial printing. The revolutionary eco-friendly plate eliminates the use of water and developer. It is designed to offer environmental benefits combined with the key advantages of violet technology—high speed, long run-length and ease-of-use.

Key features of VioGreen Plus include its elimination of water & developer from processing, which in turn minimises environmental impact. It also eliminates pre and post wash, making the plate imaging process extremely simple and reliable. It is easy disposal of cleanout gum since developer is eliminated by reducing cost of disposal. Smaller footprint of clean out unit, VioGreen Plus saves space and reduces cleaning time of clean out unit that saves time and money.

Visit TechNova Stand C-01 in Hall 1.

Minosha demonstrates advanced RICOH Pro Digital Presses

Minosha India Limited is one of the leading authorised RICOH distributors in India with strong pan-India network of seven branches and 300 business partners. The company at PAMEX 2023 is showcasing a line of RICOH Pro Digital Presses, including the advanced RICOH Pro C7200X. "Our installation of RICOH Pro C7200X across India has been picking up over the years," says Prem Kumar, Sales Manager – Production Printing, Minosha India Limited.

Highly demanded RICOH Pro C7200X advanced features include fifth colour option other than CMYK. In this respect, Prem Kumar mentions that the RICOH Pro C7200X is a game changer in the photo printing market. It offers special colours like invisible red, neon yellow or pink for security printing solutions as well. At PAMEX 2023, Minosha pulls crowd with such highly advanced production presses.

Visit Minosha Stand C-10 in Hall 1.

ASM podcasts inform & educate industry people

At PAMEX 2023, some offbeat innovations and technologies pull the crowd's attention. In such categories, powered by Advanced Specialty Materials (ASM) LLP, which supplies special synthetic papers, ASM podcasts are informative and educational for the industry people. The podcasts contain opinions and information from industry stalwarts. "So far we have aired 16 episodes of our series of podcasts," says Sujit Oommen, Founder, Advanced Specialty Materials (ASM) LLP.

Sujit further mentions that the ASM podcasts feature some of the industry leaders who have long experience and presence in the industry. "Hearing from such industry leaders is the need of the hour for youngsters and industry aspirants. Till date, we have received positive feedbacks from the industry people who appreciate our talk shows for the value and content," he says, adding that the podcast is an effective medium for informing and educating every young and old in the industry.

Visit ASM Stand G-70 in Hall 2.



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EXHIBITORS' NEWS

Hubergroup Print Solutions showcases its portfolio

Hubergroup Print Solutions is presenting its MGA (low migration and low odour) inks at PAMEX 2023. As a highlight, the ink specialist is also providing information about the recently launched series MGA Food New and MGA Evolution, which are the first web offset inks for food-compliant paper packaging. Furthermore, hubergroup is exhibiting its eco-friendly non-food packaging inks such as Rapida Eco and Eco-Perfect-Dry.



hubergroup's MGA portfolio includes, among others, the fast-setting sheet-fed series MGA NATURA, which is designed for the safe printing on the outside of food packaging, as well as the direct food contact series MGA CONTACT, which allows safe and vivid printing on the inside of paper and cardboard food packaging.

The newcomer series MGA Food New and MGA Evolution, on the other hand, are aimed at web offset printers who want to establish a new business with the printing of food packaging. These first low-migration and low-odour coldset and heatset inks to produce food-compliant paper packaging in large quantities using four-colour printing. Food manufacturers can thus make their packaging more colourful, for example, by reproducing their products true-to-life on it.

Visit Hubergroup India Stand C46 in Hall 1.

NBG introduces complete range of latest packaging print & converting machines

At the PAMEX 2023, NBG announces the introduction of the range of latest packaging print & converting machines. The range includes roll-fed flexo printing machines, roll-fed & sheet-fed square bottom paper bag machines, automatic high-speed rigid box making machines, and folder gluers & die punching machines.



"We are thrilled to be part of PAMEX as this expo has turned out to be a right platform for introduction and presentation of our flagship machines. This year we are quite happy about the footfalls we receive and reunion with our existing clients as well as potential clients," says Bharti Aggarwal, Sales Director, NBG Printographic Machinery Co Pvt Ltd.

Visit NBG Stand M-04 in Hall 3.

Monotech Systems launches PixelFoil

Monotech at PAMEX 2023 announces the launch of PixelFoil—a foiling solution designed specifically for screen printers. The official unveiling of the machine was done at the company's stand during the expo. PixelFoil is a cutting-edge solution that provides screen printers with the ability to produce stunning and intricate foiling effects on a wide range of substrates, including paper and plastic. With its user-friendly interface and advanced technology, PixelFoil makes it easy for screen printers to create high-quality foiling effects quickly and efficiently.



One of the key features of PixelFoil is its ability to create variable data foiling effects. This means that screen printers can easily produce personalized and customized foiled designs for their clients, which is a valuable advantage in today's competitive printing market. "We are thrilled to introduce PixelFoil to the screen printing industry," said TP Jain, MD of Monotech Systems. He adds, "With its advanced technology and user-friendly interface, PixelFoil is a game changer for screen printers who want to add foiling effects to their designs."

Visit Monotech Systems Stand B-01 in Hall 1.

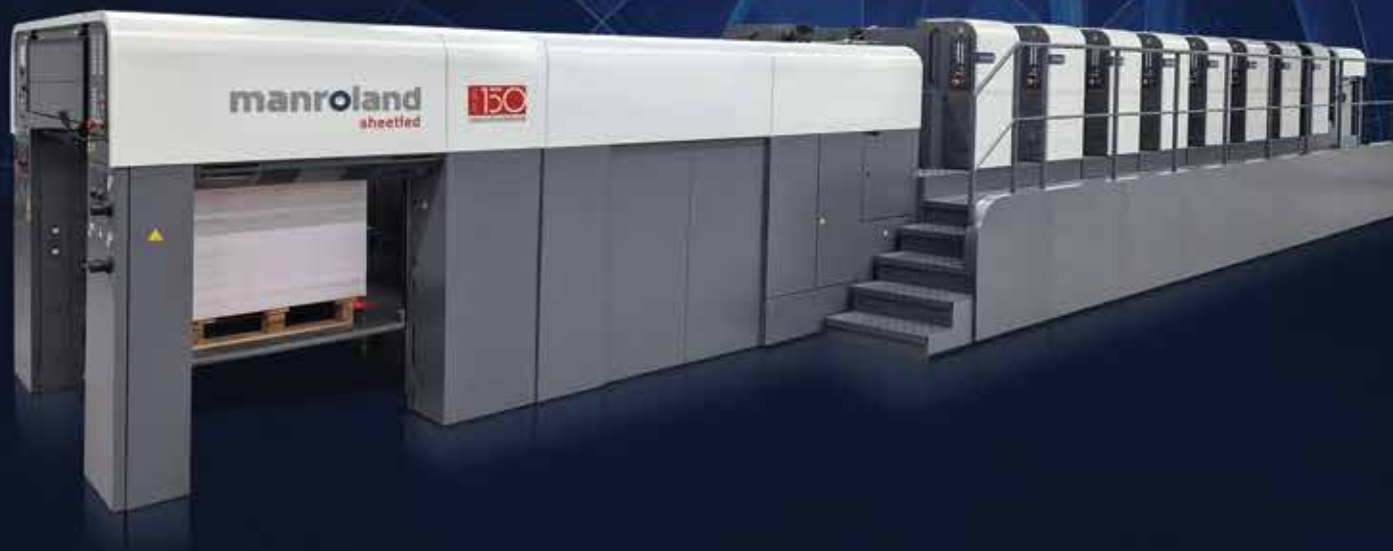
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Konica Minolta offers a bouquet of machines

Konica Minolta is demonstrating a bouquet of products at PAMEX. "We were supposed to showcase Accurio Label 400, with white colour printing capability at the show. But, unfortunately, we could not showcase it but nevertheless the visitors are witnessing the CMYK version of the machine at the show. Printing white ink was one of the requirements from label converters to print on transparent substrates and Accurio Label 400 has high productivity to cater to the requirements of mid- to high-volume label converters. We now have two machines in this segment – entry-level and mid-level. The machine also has inline colour management to reproduce accurate colours," shares Manish Gupta, Head Of Marketing at Konica Minolta India - Production & Industrial, Konica Minolta India.

"We are demonstrating all the product & solutions in pre-press, press & post press at PAMEX. We have the Accurio Pro Solutions with full range of color& mono printing including MGI Label printing machine," he adds.

"PAMEX has been good for us and we got good inquiries for production printing and MGI label printing machines. Customers were very happy with the AccurioPress 6272P, which is a dual engine system based on the highly successful single engine AccurioPress 6136P. This flagship monochrome product provides our customers with best-in-class productivity, reliability, durability and automation. The press prints 272 ipm duplex to meet extremely tight print deadlines, especially for book printing and transactional printing," he adds.

"Automation will be the key driving factor for printing industry to reduce production time and less dependency on manpower. For this, we are offering an array of softwares at the show," concludes Manish.

Visit Konica Minolta Stand H-23 in Hall 2.



Line O Matic unpacks two packaging machines

Line O Matic, a conglomerate of exercise notebook manufacturer, has diversified into converting & packaging domain with mega launch of two packaging machines—STM 125 automatic reel-to-reel flexo printing machine & Crown RB200 square bottom paper bag machine. "We take this opportunity of PAMEX 2023 to introduce our new packaging machines, marking our strong diversification into the new domain," says Nirav Parish, GM, Line O Matic.

STM 125 is ideal machine for paper bag manufacturer, flexo/half tone printing application, reel-to-reel paper printing, reel-to-reel cup stock printing. Nirav mentions that the machine is suitably engineered for printing on kraft paper, rolling paper, packing paper, etc. On other hand, Crown RB200 is perfect machine for paper bag manufacturers and traders looking for high-quality end products and high levels of automations. Nirav mentions that both are 'Made in India' machines.

Visit Line O Matic Stand B-02 in Hall 1.



Komori showcases KP Connect

Komori India is showcasing Komori KP Connect to discover print production issues and streamline print production. As per Sangam Khanna of Komori India, "KP-Connect Basic is a service that improves productivity by allowing Komori and the printing company to share detailed press operating information and by making printing operations visible in the safe environment of the cloud. The printer's own improvements as well as data-based press and process improvement methods from Komori are presented."

While, KP-Connect Pro is printing task control software positioned between the MIS and the production site that makes complex task control visible and enables anyone to share the latest operating information in real time.

Visit Komori stand D02 in Hall 1.



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BOBST reveals precision & versatility of NOVAFOLD

Empowering the flexibility, reliability, precision and versatility in folder gluing, BOBST demonstrates its highly-versatile and advanced NOVAFOLD 50, 80 & 110 folding gluing and folding carton system. Sachin Patil, Area Sales Manager – TSM Sales BUPC – Folding Carton says this newly launched machine is suitable for the Indian market.

NOVAFOLD 50, 80 & 110 folding gluing and folding carton system creates a wide range of box styles, using diverse materials, at high speed. "This machine is easy to operate and it delivers consistent and superb end-product quality," informs Sachin, adding that the machine is made with BOBST innovations driven by the needs of customers and brand owners.

Visit BOBST Stand D-45 in Hall 1.

Variable data printing solutions from Mark Vi Trac

Mark Vi Trac Systems is offering digital variable data printing systems for variable barcoding and numbering. "We have different systems like printing on outserts, cards and paper. PAMEX has been an excellent show and we got some serious inquiries," shares Hemant Malavia of Mark Vi Trac Systems.

Visit Mark Vi Trac Systems at stand E60 in Hall 1.

Paper bag making machines @ Sahil Graphics

The stall of Sahil Graphics is abuzz with activities at the show. The company is showcasing a host of products for paper-bag making machines. The showstopper is SBM 460, which is a one-stop solution for paper-bag manufacturing. The machine can manufacture paper bags in a single pass, including the paper handle.

According to Shariq, Overseas-Head, Sahil Graphics, "This is a new machine in A series and this was developed keeping in mind the demands of the customers, who wanted a machine which is fully automated. This is manufactured in India and it is a very robust machine."

"At PAMEX, we always expect a good show. We have finalised a sales deed with a customer in Mumbai for SBM 460," he concludes

Visit Sahil Graphics at Stand K01 in Hall 2.

VINSAK launches new High Build System

On live demo, VINSAK is displaying its new range of Label Finishing Equipment that prints QR codes, High Build Varnish, and Digital Cold Foiling. The company has launched a new High Build System for label embellishment and tactile inkjet. On live demo is USAR, which is slitter rewinder, die cutting, semi rotary die-cut, 100% inspection/inkjet system that can be configured as per customer requirements. Also on display is VINSAK TTR, which has been developed to offer a robust tabletop re-winder with many features normally found on larger and more expensive inspection/slitting equipment.

Visit Vinsak Stand H10 Hall 2.



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"PAMEX IS A PLACE WHERE NEW TECHNOLOGY/WORKHORSES CONVERGE"

Says Manabu Yamazaki, CEO and President, Canon India, who shares his views on the growth in digital printing in India and the ongoing PAMEX.

PAMEX is a leading print industry event. What importance does the show hold for Canon India?

Manabu: PAMEX is a playground for us as all the stakeholders of the printing industry are assembled here. So, we are able to engage with the fellow industry people here. End customers in search of new technology/workhorse converge here in physical space. Since PAMEX is happening after a gap of three years, it is an important place for us to be.

How are digital technologies affecting present day Printing industry and what is the future of the industry?

Manabu: Digital printing is important as it offers flexibility in volumes and customisations and versatility. Now the time has come when no offset printer can say that digital is not their forte as both the technologies have to go hand in hand. It is the end customer market demand which is driving the demand. Post Covid, it is a must for a commercial printer to diversify into digital printing. Digital has many added advantages as compared to commercial printing as the value-add proposition that you can bring to a print comes from digital.

Besides, customised packaging is the new buzzword. The high brands are looking at those kind of customisations.



How is Canon India vis-à-vis the digital printing sphere in the country?

Manabu: It has been a phenomenal growth for us in the past years. We are proud to say that we are at number 2 in this segment. With the launch of imagePRESS V1000 and V 900 series, Canon is able to offer 400 GSM support, besides being able to print on a variety of media, we are able to tap the packaging segment as well.

How do you expect the future growth for the printing industry to be? What would be the key driving factors for this growth?

Manabu: There is continuous growth expectation in printing industry. Commercial printing is almost stagnant now but digital printing is seeing a double-digit growth which is around 15-16% and the majority is because of the shift coming from commercial printing and also from the packaging segment. The pharmaceutical industry has given a big boost to the digital printing industry. Besides, there is a huge demand coming from tier 2 and tier 3 cities as local businesses flourished in the Covid time. Printing is an ancillary for local businesses and so it got a boost from the changing market dynamics.

Gayathri Machinery's stitching wire creates new buzz in book binding

At PAMEX 2023, Gayathri Machinery introduces its globally acclaimed Grover Stitching Wire, a new buzz in the book binding industry. "To my understanding we have around 40 percent market share of the stitching wire," says Uday Grover, Managing Partner, Gayathri Machinery. Salient features of Grover Stitching Wire include its superior galvanised coating to ensure rust resistance, bright silver finish, smooth surface free of oil & dirt, etc.

"Best quality as perceived by our customers, our stitching wire is Made in India in international quality," mentions Uday, adding that they export the product to 27 countries including the US and other in Europe, Middle East and Africa.

Visit Gayathri Machinery Stand E-03 in Hall 1.



BRD Manufacturing @ PAMEX 2023

At PAMEX, BRD Manufacturing Company is offering paper corrugated board and box making machinery. According to Mukesh Sharma of BRD Manufacturing Company, "We are not showcasing any machine here but are here to meet good quality customers at the show. The set-up of PAMEX is very good and there are good footfalls. We have good market in Gujarat and at PAMEX, we are now focusing on the customers from Maharashtra."

Visit BRD Manufacturing at Stand L05 in Hall 3.





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The mentioned speed against the print modes is the maximum print speed that can be achieved and this is also dependent on the Quality of the Paper/Substrate and the efficiency of the substrate Transport system.



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COMING EVENTS

Print & Packtech World Expo 26 - 29 May 2023 Palace Grounds, Bengaluru	Media Expo 15 - 17 September 2023, New Delhi
Screen Print India Expo 11 - 13 May 2023 Jio World Centre, Mumbai	PACK PRINT INTERNATIONAL 20 - 23 Sep 2023 Bangkok International Trade & Exhibition Centre, Bangkok, Thailand
FESPA Global Print Expo 2022 23 - 26 May 2023 Munich, Germany	Screentext India 07 - 09 October 2023 Bombay Exhibition Centre, Mumbai
Screen Print India Expo 03 - 05 August 2023 Pragati Maidan, New Delhi	All In Print China 01 - 04 Nov 2023 National Convention & Exhibition Center, Shanghai, China
Indian Printers Summit 14 - 15 September 2023 Kochi	Paperex 2023 06 - 09 December 2023 India Expo Centre, Greater Noida
Labelexpo Europe 11 - 14 Sep 2023 Brussels Expo, Brussels, Belgium	

Spool Types

Type	Wt (kg)	Outer Dia (mm)	Bore Dia (mm)	Width L1 (mm)
GI 125	2	125	19	48
GI 140	3	140	19	58
GI 200	4.5	200	32	55
GI 250	28	250	36	200
GI 300	16	300	52	105
GI 350	40	355	36	200

Wire Size

Wire No.	Size (mm)	Length (meter/Kg)
1	1.2	161
2	1	202
3	0.9	227
4	0.85	256
5	0.8	29
6	0.75	334
7	0.7	364
8	0.68	384
9	0.65	402
10	0.63	455
11	0.6	504
12	0.57	548
13	0.55	605
14	0.52	662
15	0.5	682

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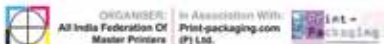
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COMPANY	STAND	COMPANY	STAND	COMPANY	STAND	COMPANY	STAND
3S Graphic Solutions.....	A23	Buyseil Interactions062	Folding Factory	L18	J V Automation.....	A75
AB Print Pack	I31	C Press TradingG01	Four Square Media Private Limited.....	O04	Jagruiti Printing Press	G45
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EXHIBITORS LIST

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