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PAMEX 2017

INTERNATIONAL EXHIBITION ON PRINTING AND ALLIED MACHINERY INDUSTRIES
OF THE PRINTERS - FOR THE PRINTERS - BY THE PRINTERS

18-21 December, 2017
Bombay Exhibition Centre
Goregaon, Mumbai



Organiser:
ALL INDIA FEDERATION OF
MASTER PRINTERS

In Association with:
PRINT-PACKAGING.COM
(P) LTD.



PREVIEW NEWSLETTER # 03

“The biggest strength of our industry is its omni-presence” -AMSG Ashokan, President, AIFMP

PAMEX 2017 is all set to showcase generation next technologies from worldwide solution providers. Here, AMSG Ashokan, President, AIFMP shares his views on AIFMP and on the upcoming PAMEX show to be held from December 18-21, 2017 at Bombay Exhibition Center (BEC) Goregaon, Mumbai, in conversation with Varsha Verma.

What is the future of the printing industry and what is AIFMP doing in this direction?

AMSG Ashokan:

The Indian printing industry has undergone revolutionary changes in last 15 years. It is one of the fastest growing sector in India and considered to be as one of the biggest sectors also. It is stipulated that by the end of year 2018, the printing industry may reach 374 billion in Indian rupees. AIFMP supports, participates in and organises a number of regional, national and international events with the aim of lobbying for the interests of the Indian printers, showcasing the Indian printing industry's achievements and holding Technical Seminars for educating the printers about global trends and technologies. AIFMP organises the National Awards for Excellence in Printing (NAEP) every year to motivate and recognise the printers in their quest for



AMSG Ashokan

quality which is at the heart of the printing industry. The Printing and Allied Machinery Exhibitions (PAMEX) is organised once every two years to keep the printers abreast with the technological developments taking place in the global printing industry. Romancing Print, a knowledge Seminar is also organized every year. AIFMP's Printing Times is its bi-monthly official journal. Over

the last 40 years of its publication, it has developed a large circulation and addresses a National and International readership of progressive print besides print buyers in commercial printing establishments, educational institutions and government media circles. It deals specifically with activities and problems of the printing industry, besides emphasizing development in this sector. We actively assist and take printers to international exhibitions and conferences under MSME

Top exhibitors@ PAMEX 2017

Company	Area (Sq.m.)
Zhongke India	450
HP India Sales Pvt. Ltd. (HP India)	336
Line O Matic Graphic Industries	243
Monotech Systems Ltd.	218
TechNova Imaging Systems Pvt. Ltd.	198
Konica Minolta Business Solutions India Pvt. Ltd.	195
Canon India	191
Autoprint Machinery Manufacturers Pvt. Ltd.	156
Xerox India Limited	154
Suba Solutions Private Limited	144
FujiFilm India Pvt. Ltd.	140
Pratham Technologies Pvt. Ltd.	126
Megabound (India) Pvt. Ltd.	120
Insight Communication & Print Solution India Pvt. Ltd. (Komori)	104
Guangdong Hongming Intelligent Joint Stock Co. Ltd.	100

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schemes to broaden their knowledge base and introduce them to the new technologies and innovations happening in the printing industry.

What according to you are the strengths and weaknesses of the Indian printing industry?

AMSG Ashokan: According to me, the biggest strength of printing industry is its omni presence. I see printing everywhere. This is an industry which has potential to grow leaps and bonds. Besides, we are an industry which is involved in many noble causes such as spreading of literacy, dissemination of information at various levels and more. Printing has been the best invention of mankind so far. This is an industry which has always accepted new innovations, techniques and technologies with open arms and contributed consistently in the growth of economy.

The biggest weakness of printing industry lies in its biggest strength. The technology changes which are happening in such fast pace that it has left dents of depreciation, obsolescence and disruption altogether at the same time with a vigour force to our industry.

What has been the impact of GST on printing industry? What efforts are taken by the AIFMP to support the printers in such situations? What would be the key focus areas for you?

AMSG Ashokan: AIFMP has been continuously meeting all the relevant officials in the Ministry and respective Departments submitting their suggestions, recommendations and prayers regarding all the relevant issues bothering the printing industry. Recently a team of delegates from AIFMP met a list of officials in Ministry of Commerce & Industry including Hon'ble Minister Shri Suresh Prabhu and Ms. Rita Teotia, Commerce Secretary to appraise them about the current situations and problems being faced by printing industry.

We want GST to be simplified and tax applicability should be uniform. We are facing the problem of different tax rates on the products which are virtually same in their basic nature but just by what is printed over them, is pushing them in variable tax brackets adding to the confusion in the industry.

There are multiple areas where we need Govt. intervention as well as support, which include:

- (i) GST problems faced by the MSME units.
- (ii) Rationalizing GST rates on the boxes, cartons etc. made out of non-corrugated paper and paper board in line with applicable GST rate of 12% corrugated boxes.
- (iii) Classifying of printed books, pamphlets, brochures etc. as "Supply of Goods" instead of "Supply of

Service" and allowing the use of HSN Codes for the purpose of exports.

- (iv) Boosting the exports of the printed materials from India by resolving the hurdles and assisting with
 - (a) Reduction in the export obligations
 - (b) Clearing export obligation by export of goods produced by other machines/equipment or by services outsourced
 - (c) Providing MEIS benefits
 - (d) Exports benefits as applicable in the case of trading with Nepal & Bhutan
 - (e) By imposing customs duty on import of printed material.

Tell us something about the upcoming PAMEX 2017?

AMSG Ashokan: PAMEX is an International Exhibition on Printing and Allied Machinery Industries by the Printers, for the Printers, of the Printers.

PAMEX'15 had sold 7400 sqm net. We expect PAMEX 2017 to close between 10,000 and 11,000 sqm. This would mean a growth of 50%. We had kept our target at 12,000 sqm. This year total number exhibitors will be more than 300.

In the last PAMEX, we saw a footfall of around 44,000 visitors. This time with aggressive promotion of PAMEX, especially at tier 2 & tier 3 cities, we are expecting to witness a footfall of around 75,000.

Due to GST, we had suffered an impact, so we have appealed in the Commerce Ministry to assist our exhibitors with special exemptions so that they can bring in their machines for the exhibition.

The exhibition will showcase generation next technologies from worldwide solution providers across various categories like pre-press, in-press & post press segments and more.

What has been the response of the road shows and Print Yatras?

AMSG Ashokan: The promotional campaign for the most celebrated show in the printing industry PAMEX 2017 kick started with its very first road show in Amritsar on September 17, 2017. PAMEX has planned to cover around 54 road shows at grassroot and regional level. It will also have international road shows at Dhaka and Colombo.



File photo: PAMEX '15

Till now we have conducted road shows in the cities of Maharashtra, Andhra Pradesh, Tamil Nadu and Goa. Everywhere printers gathered in huge numbers. Our target is to reach the printers in two tier and three tier cities; there are printers who have lot of potential to grow but the awareness and technical know-how is lacking as it is difficult for them to reach out to big cities or visit International exhibitions.

Through these Road Shows and Print Yatra, we are trying to reach out to them and inform them that they can visit PAMEX where they can witness and see the latest technologies and machines at display, meet people who can help them to grow their business.

We want to make PAMEX a national event where participation will be from every nook and corner of the country not only from metropolitan cities.

Printing Yatra is still ongoing and is been a successful print expedition till now. Print Yatra promoting PAMEX 2017, took off from Lucknow on November 13th and covered multiple cities. In every city it got a rousing welcome. UP and Punjab – everywhere the response can be measured in terms of huge turnout of printers

What would be the major highlights of the show?

AMSG Ashokan: Earlier we used to have participation of International exhibitors through their local agents but this time we have exclusive China & Japan Pavilion where visitors can meet directly the company's representatives. Other highlights would include:

- (1) Running equipments in the Press and Post-Press segments.
- (2) An apt mix of exhibitors ranging from Digital, Offset, Pre-press and Post-press equipments and
- (3) Live demonstrations and product launches.

Any message for our readers....

AMSG Ashokan: As a proud printer, I can only say this to my fellow printer brothers that though this a trying phase for our industry, it will be over soon and all we have to do is work together, think alike and move in the direction which only leads our industry on the path of progress.

In India, printing and packaging is an industry, which is witnessing the growth, unlike other industries which are witnessing the phase of stagnation.

For printing industry, I would say there is a steady work in progress. New people are joining our industry and fresh blood is getting infused. I am sure the youth of our country, with their energy and ideas, will take our industry leaps and bounds.

PAMEX road shows in Maharashtra – a huge success

Pamex Grassroot Contact Programme reaches Pandharpur

The November Series of Pamex Roadshows began with Pandharpur, where the Grassroot Contact Programme was held on Sunday morning of November 5, 2017. The event was organised by Pandharpur Yuva Mudrak Sangh. About 70 printers were present at the event and are eagerly waiting to attend PAMEX 2017.



PAMEX roadshow meet at Barshi

Barshi Mudrak Sangh organised P A M E X Grassroot Contact Programme at Barshi on November 6, 2017. Mahadev Chavhan, Samathan Bole and Sainath Sakhre were also present at the event.



PAMEX Grassroot Contact Programme tours Solapur!



The PAMEX Grassroot Contact Programme held at Solapur drew massive interest in the exhibition. The event, attended by more than 75 printers, was hosted by Solapur Mudrak Sangh. Ravindra Joshi, Vice President (West) of AIFMP and Prakash Joshi, Honorable Joint Secretary of AIFMP were present at the roadshow along with Tushar Dhote, Chairman of PAMEX. Latest happenings and developments of PameX'17 were discussed.

Yet another successful roadshow at Kudal

After the successful roadshow at Ichalkaranji, Mudrak Association Sindhudurg organised the next Grassroot Contact Programme at Kudal on October 30, 2017. Eknath Pingulkar, President of Mudrak Association Sindhudurg and Tushar Dhote, Chairman of PAMEX addressed the gathering. Printers showed keen interest to attend PAMEX 2017 in large numbers.



Printers of Ichalkaranji meet for PAMEX 2017 roadshow

The Grassroot Contact Programme that started from an exhibition at Jalgaon gathered pace, when around 75 printers gathered at Ichalkaranji, Maharashtra on October 29, 2017. The event was organised by Ichalkaranji Parisar Mudarak Sangh (IPMA). Chairman of PAMEX, Tushar Dhote made presentation, giving highlights of PAMEX 2017. President of Kolhapur Zilla Mudarak Sang, Abhijeet Padwale also addressed the gathering.



PAMEX 2017 Grassroot roadshow @ Jalgaon

Maharashtra Mudran Parishad (MMP) is the state level body of Printers' Association in Maharashtra and Belgaum formed in 1949. MMP with collaboration with KCES's Moolji Jaitha College, Jalgaon organised a mini Exhibition and Seminar on the October 7-9, 2017 at Jalgaon city, Northern Maharashtra.

The Exhibition had around 40 stalls with participation from Konica Minolta, TechNova, Autoprint, Monotech, Ronald, Prakash Offset, Malhotra Graphics, Hitech Graphics, Electromec and many others. The exhibition was a huge success with around 2000 footfalls.

PAMEX had its stall and a Roadshow on October 8. This was a kickstart to the other 12 Roadshows planned during October 28 and December 6, 2017 in Maharashtra. The PAMEX Presentation was done by Tushar Dhote, Chairman, PAMEX 2017, AIFMP.

PAMEX roadshow tours Ahmednagar



Team PAMEX and the Ahmednagar Press and Allied Honors Association organized Grassroot Contact Programme at Ahmednagar on November 24, 2017. Surekhaji Kadam, Mayor of Ahmednagar graced the occasion with her presence. Other dignitaries present included Balasaheb Ambedkar of Maharashtra Mudran Parishad; Tushar Dhote, Chairman of PAMEX; Ravindra Joshi, Vice President of AIFMP (West Zone) and Prakash Joshi, Honorary Secretary of AIFMP. This was followed by roadshows at Chikli, Akola and Washim.

PAMEX roadshows in Andhra Pradesh

Nellore hosts Grassroot Contact Programme

About 100 printers gathered for Pamex Roadshow at Nellore on November 12, 2017. G Raveendra Babu, Secretary of Andhra Pradesh State Offset Printers Association gave PAMEX presentation. V Samba Siva Rao, President of Andhra Pradesh State Offset Printers Association and G Pratap Reddy- President – Nellore Printers Association were also present at the event.



Vijayawada roadshow generates huge interest for PAMEX

After receiving humungous response at Nellore, Telangana Offset Printers Association (TOPA) organised the next roadshow at Vijayawada. Over 120 printers marked their presence and were keen to know more about PAMEX 2017. O Venugopal – Vice President (South) – AIFMP, C Ravindra Reddy, President of TOPA, V Samba Siva Rao, President - Andhra Pradesh State Offset Printers Association and S Dayaker Reddy, President of Indian Printing Packaging & Allied Machinery Manufacturers Association were also present at the event.



Pamex reaches to the printers of Goa

After the success of Print Yatra across Uttar Pradesh, AIFMP and Team PAMEX in association with HP – Indigo Division hosted PAMEX Roadshow at Dona Paula, Goa on November 18, 2017. Jankiram V from HP, Rajashankar Somasundaram from Pressman Solution and V Vaidyalingam from Suba Solutions spoke about growth opportunities at HP and discussed the right colour management for packaging. While, Tushar Dhote, Chairman of Pamex gave highlights of PAMEX.



PAMEX roadshow tours Vishakapatnam

After receiving humungous response at Vijayawada and Nellore, Chamber of Master Printer Association organised the next roadshow at Vishakapatnam on November 14, 2017. Over 75 printers marked their presence and were keen to know more about PAMEX 2017.



PAMEX roadshow at Hyderabad generates huge interest

The PAMEX Grassroot Contact Programme was held on November 22, 2017 at Hyderabad. The event, organised by Telangana Offset Printers Association and Print-Packaging.com (P) Ltd, was attended by more than 100 printers from the area. AMMSG Ashokan, President of AIFMP; Dayaker Reddy, President of IPAMA;



Arvind Mardikar; Prof. Kamal Chopra, Past President of AIFMP; Vinod Vithoba, Director of NPES (USA) and G. Ravindra Babu, Gen. Secretary of A.P. State Offset Printers Association were also present at the event.

PAMEX roadshow @ Tamil Nadu

PAMEX roadshow was organized by AIFMP, in association with Madurai District Offset Printers Association (MDOPA) at Madurai. Prof. Kamal Chopra, Immediate Past President, AIFMP, briefed the audience on GST while Aravind B Mardikar explained the activities performed by AIFMP. Tushar Dhote, Chairman, PAMEX, gave a presentation on the upcoming PAMEX 2017 show.



PAMEX roadshows reaches Madhya Pradesh



Pamex Roadshow, a hit among the Indore Printers!!

The PAMEX Regional Contact Programme held at Indore on 10 November 2017, drove massive interest in the exhibition. The event was attended by more than 100 printers. Tushar Dhote presented a sneak preview of the products & solutions to be demonstrated at PAMEX2017. The top package printers of the city assured to attend the show.

Print Yatra- a successful print expedition across Uttar Pradesh!!



Print Yatra promoting PAMEX 2017, took off from Lucknow on 13th November headed by Kamal Chopra, President, OPA and Past President AIFMP; Jwahr Lal Bhargava, President, Lucknow Printers Association and Harjinder Singh, General Secretary, Lucknow Printers Association. It further covered the cities of Allahabad and Varanasi besides small towns on the route.

It got a rousing welcome from the students at the Northern Regional Institute of Printing Technology (NRIPT) where a visit to PAMEX by the final year's institute was mooted and moved to Varanasi where it was greeted by Varanasi Offset Printers Association.

It visited the iconic Geeta Press on 14th November, a tumultuous welcome awaited the Print Yatra from the Gorakhpur Printers Welfare Association (GPWA). The General Secretary of GPWA presented shawls and bouquets to the Yatra team.

The Yatra kept its date with Kanpur on the 15 November, Kamal Chopra accompanied by the Lucknow printers arrived at the function organised by the Kanpur Press Owners Association (KPOA). Avdesh Awasthi, the President of the association greeted the team PAMEX with fruit baskets. Welcoming the delegation, Dinesh Barsia, General Secretary, KPOA assured a large presence from Kanpur at the Mumbai exhibition.

Behind the scene...

Print-Packaging.com (P) Ltd. to professionally manage PAMEX 2017, Mumbai for the second time

Print-Packaging.com (P) Ltd. is the organiser of niche exhibitions in packaging, package printing, converting, automation for packaging and supply chain segment of the industry. Initiating operations as a news and information portal for packaging and printing industry, the company entered into the world of trade exhibitions in the year 2002 with the very first edition of India Label Show. Since then, there was no looking back. India Converting Show and India Flexo Show were also added to the event profile of the company in the year 2003.

Retaining major focus on packaging, Print-Packaging.com on its next step launched India Packaging Show as its annual event. India Converting Show, India Corrugated Show, India Flexo Show, Automation 4 Packaging, India Logistics Show, India Retail Show and Bulk Pack were the concurrently running events.

In the year 2009, the company brought all these niche events together to announce PackPlus as its flagship event. Covering

packaging and allied industries to an extensive level, the event attained huge response from the industry in its very first edition held at New Delhi and created several landmarks with each progressive year.

Reaching another level of accomplishment the very next year, PackPlus launched its Southern edition – PackPlus South which brought Hyderabad on the map of packaging exhibitions. The show was shifted to Bengaluru for an in-depth exploration of the packaging markets in other Southern markets in another successful debut in April this year. It will now alternate between the two Southern cities every year.

After a successful PAMEX'15 in Mumbai, Print-Packaging.com (P) Ltd. is fully geared to manage the upcoming PAMEX 2017 show.



Canon @ PAMEX 2017

The Professional Printing Products division of Canon caters to customers who have high or specialized print requirements for bulk printing, across wide range of media, quality & applications needs in graphic arts & transactional printing segment.

Canon, post integration of Océ into it, now has one of the strongest Production Printing Products portfolios in the industry.



The combined entity provides collective technology strength, enhanced scale and a larger product portfolio in the print solutions sphere to enterprise customers. Now, customers of both entities can look forward to an expanded range of products and enhanced services offering from Canon. Professional Printing Products comprises of Wide Format & Commercial Printing Products which will be available for Live Demonstration at PAMEX 2017.

At PAMEX the products on display will include Canon imagePRESS C8000VP/ C10000VP, Canon imagePRESS C850 Series, Canon imageRUNNER ADVANCE 8505 Series, Canon Océ Plotwave Series and Canon imagePROGRAF Series.

Live demo by Line O Matic @ PAMEX 2017

Line O Matic Graphic Industries will mark its presence at PAMEX 2017 and have booked 243 sq. meters space in Hall No: 1 and will make live demo of Uno RB104 – Automatic Exercise Book Machine.

The company will also launch E-Commerce website in near future for easy & fast availability of spare parts and consumables.



Line O Matic is a pioneer and leader in the segment of exercise notebook machinery & paper converting machinery for many decades. It offers complete solution to make various types of exercise notebooks and copy paper.

Line O Matic is the only company in world which makes 80%+ parts in-house on latest CNC Machines to offer world best product with high precision and long lasting performance to its customers.

Now to offer more efficient services, Line O Matic has started toll free number facility (1800 121 7780) for their esteemed Indian customer.

HP @ PAMEX 2017

HP's Graphics Solutions Business provides printing solutions for print service providers, commercial & packaging markets, publishing, architects, designers and more.



It also enables print service providers to develop new digital applications and business models for the creation, printing and distribution of postage stamps to building wraps, and everything in between.

On display at PAMEX 2017 would be HP Indigo printers, which offer unmatched versatility for every single job. HP Indigo's portfolio of sheet-fed digital presses offer the widest range of compatible substrates, specialty inks, and effects so you can make each application as unique as it can be.

Chemline @ PAMEX 2017

With a 44 sq m stall, Chemline will offer wet & dry lamination, thermal lamination films, hot melt adhesive, labelling adhesives, polyurethane adhesives, water based adhesives, heat seal coating, overprint & UV varnishes, speciality & packaging tapes, protective films, animal jelly glues, etc. These adhesives have won many accolades due to their high performance, durability and excellent sticking. Moreover, being an ISO 9001-2000 certified organization, their products are in compliance with quality standards.

Insight celebrating its 333rd KOMORI machine installation at PAMEX 2017

At PAMEX 2017 in Mumbai, Insight Communication & Print Solution, a sole distributor of KOMORI machines in India, has set to celebrate its 333rd machine (KOMORI) in India. With the landmark celebrations, the company will also make a line of presentations of some of its new ground breaking products, viz. KOMORI Lithrone GL-37, Impremia IS-29 digital press, ever popular KOMORI Enthroner and others. "KOMORI Lithrone GL-37



Sangam Khanna

Hohner machines @ PAMEX 2017

Gayathri Machinery, the Indian representative of Hohner, Germany will be displaying the Hohner Exact Plus machine for the first time in Mumbai. This machine is suitable for brochure production and for short and medium run jobs. They have installed close to 70 machines in the last 6 years.



TGS India presenting Taiwanese technologies at PAMEX 2017

Techno Graphic Services India Pvt Ltd (TGS India), a leading distributor of new and used world-class machines in India, is presenting a premier range of Taiwanese post-press machines from some globally acclaimed manufacturers, such as Wen-Chyuan, SBL Group, Golden Tech Machinery, Chen Chin, Taimin, Win Shine and Datien at PAMEX 2017. Muralidhar Nalli, Managing Director, TGS India Private Limited, says the overseas companies they are representing at the expo have so far installed handful of their machines in India.

is designed perfectly for the packaging segment and IS-29 for its fast make-ready," points out Sangam Khanna, president, MD (KOMORI Division), Insight Communication & Print Solution India Pvt Ltd.

"Our presentations and talks at the expo will also revolve around customisation in packaging, for which our GL-37 is impeccably engineered, and make-ready, ROI, etc," says Sangam Khanna, adding that they have so far been installed 100 Enthroner machines across India. All that to be showcased about new KOMORI machines, technologies and business models from Insight Communication will take place at its stall of 104 sq m during PAMEX 2017.

Alpna Visual Packaging Aids @PAMEX 2017

Group Alpna has been in forefront of UV Curing and Coating business for last 17 years and made its mark by pioneering several new technologies and innovations like Offline Drip-Off Coating, Retrofittable Anilox Coaters and several. They have a large customer base in India and abroad with running installation of 1500+machines overseas.

Their product range includes Rhino Dextra Twin Deck Coater – offline coating applications like- drip-off coating, UV coating full/spot, aqueous coating full/spot, primer coatings, playing card coatings, met-pet printing etc.

Group Alpna is pioneered in retrofitting water cooled UV cassettes to the existing offsets for Met-Pet compatibility. Applications include met-pet printing, drip-off UV, plastic printing, lenticular printing etc.

The company also offers a wide range



of Eagle Automatic and Manual Roller Coater Line for applications like full UV, full aqueous, HSL, blister, PU, serlin, playing card coatings etc.

Alpna offers L-Cure LED UV System for printing and packaging needs. LED'S USP include minimum heat, longer LED diode life, less number of lamps, high speed, and is Environment friendly.

The company also offers various manual and automatic machines for screen applications like multi-colour screen printing, emboss UV, corel UV, bubble UV, refractive UV, abrasive UV, spot UV etc.

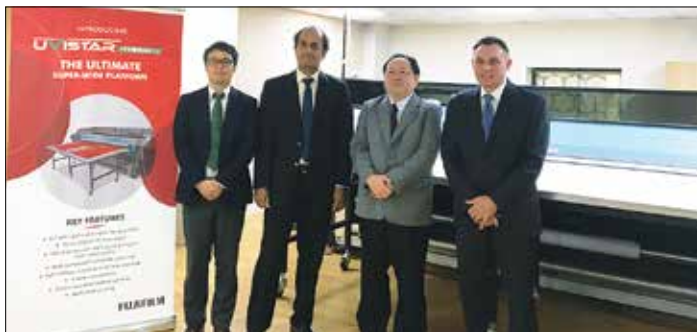
Visit their stand at PAMEX 2017.

FUJIFILM India launches new Uvistar Hybrid 320 super wide UV printer

Cracking a new combination of speed, quality and reliability in a hybrid printer, FUJIFILM India has launched Uvistar Hybrid 320, demonstrating at its state-of-the-art Demo Centre in Mumbai. Uvistar Hybrid 320 is an all-round UV production printer with the flexibility to produce many kinds of display print.

From super-wide roll to multi-sheet rigid printing, the newly launched FUJIFILM Uvistar Hybrid 320 offers the potential to broaden production capabilities in one investment. Release of the UV printer is designed to build on FUJIFILM's position as one of the leaders in the super wide-format market,

providing PSPs the very best in high quality, flexible and productive wide-format inkjet technology. It is driven by



patent FUJIFILM technology and has been specifically designed to provide high quality at affordable cost, a more value for money proposition which Indian customers have always wanted. With this launch, the new Uvistar Hybrid 320 magnifies FUJIFILM India's wide-format printer portfolio.

Five Star @ PAMEX 2017

Five Star Printing Machinery Co Ltd (Hall 1, stand J01) will showcase Hydraulic programmable paper cutting machine, besides automatic punching machine (wiro + spiral), semi-auto saddle stitching machine, die cutting with hot foil stamping machine, double wire binding machine, auto creasing, perforating and half cutting machine.



TechNova@ PAMEX

TechNova's credo this PAMEX 2017 is : One Universe. Enhance Offset. Integrate Digital

To demonstrate this theme, TechNova will be showcasing the following :

Devices: CtP Systems, Konica Minolta digital production presses, Duplo digital post-processing devices, Konsberg cutting table and TachoPlus perfect binder. All these devices will be running live.

Software solutions : EFI, Agfa, Web2Print and Esko.

Consumables: Offset plates, Flexo plates, Digital print media, Coatings and Speciality chemicals.

TechNova will also have an Engagement Zone where customers can experience different applications of the technologies displayed.

TechNova's technology and application experts will facilitate customers to create a roadmap for integrating and enhancing their current print capabilities.



PAMEX goes extra mile to promote the show

Weeks ahead the Show, PAMEX 2017, the promotions have begun. The organizers are going an extra mile to make India's apex print show more distinctive. The hoardings are being placed on the bus panels of BEST and NMMT, the indispensable commuting mode of transport in Mumbai and Navi Mumbai, covering the whole city so that's hard to miss. The organizers have a lot more in pipeline to make the show extravagant and successful for its exhibiting companies as well as the visitors.



Monotech Systems to display Scodix Ultra Pro with Foil at PAMEX 2017, Mumbai

Monotech Systems will display Scodix Ultra Pro with Foil at PAMEX 2017. The Scodix Ultra Pro is the industry's most versatile digital enhancement solution, capable of delivering Scodix foil, Scodix SENSE, Scodix Spot, Scodix VDP, and Scodix Braille digital enhancements, all in one system.

The Scodix UltraDigital Presses are the most productive in the series and enable commercial PSPs and folding-carton converters to produce tangible enhancements for a wide variety of applications; marketing literature, stationery items, book covers, boxes and premium packages, greeting cards, photo albums with VDP capabilities based on a barcode system, and more – the opportunities are endless. Place your stamp on almost any printed media.

Scodix Foil Station is an optional module that runs in-line with the Scodix Ultra Pro Digital Press, delivering unmatched foil enhancement capabilities, including high gloss, embossed, variety of densities for short to medium runs, using a highly advanced, highly-efficient digital process. Scodix Foil is ideal for commercial printers, coping with short to medium runs, who today have to outsource the foil application or to use a long and expensive makeready process including molds and dies, as well as for converters doing high-end short up to medium runs.

Scodix Foil deploys a wide range of hot and cold industry standard foil films,



coupled with a variety of substrates, including offset, digital, plastics, laminated/non-laminated, and coated/ Without coating Applications include business/greeting cards, folders, book covers, brochures, labels, packaging and more.

Ajeet Pareek, Product Head – Scodix, Monotech Systems says, "Indian printing and packaging market appreciates quality and precision, making the Scodix Ultra Pro an ideal match for both their production needs and their business acumen. The continuing need for digital service providers to further differentiate themselves is apparent in every industry market, and Scodix serves this need via digital enhancement solutions that have earned a worldwide reputation for delivering pinnacle and unmatched quality. Scodix Ultra Pro with Foil is a worldwide proven product with over 250 installations worldwide, over 30 installations in India and also has received InterTech Technology Award 2017. Pamex provides us with another opportunity to showcase the product and shine more."

Visitors can experience the product performing live at booth D01 in Hall 01.

ACME Machinery @PAMEX 2017

Mumbai-based ACME Machinery (India) Pvt Ltd, a machine manufacturing company for the last 60 years, has recently introduced ACME Carton Folder Gluer Model Epic 1260mm, which has received rave reviews by the printing & packaging industry.

The recently launched Carton Folder Gluer Model can run both Mono Cartons & E-flute Corrugated Cartons. It is loaded with several new features such as Crash



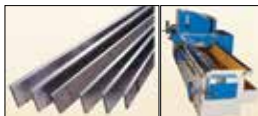
Lock Bottom & Wireless Remote Control System for the convenience of the machine operator along with the options of Carton Squaring Unit for E-flute cartons. They also provide an optional module of Carton Finger Ejector for ejecting faulty cartons. This module is synchronised with the Carton Inspection System installed by the buyer. Multiple machines are running successfully at leading packaging presses with these features.

They generate 80% of their current business by supplying machines to their existing clients. This encourages them to work harder & provide complete satisfaction to their new clients.

Indo Poly Machines @ PAMEX 2017

Indo Poly Machines Corporation, Amritsar (Hall 1, stand H30) will mark its presence at the upcoming PAMEX 2017. They will display Poly Master Make Automatic Knife Grinding Machine suitable for re-grinding for all Indian & imported paper cutting machine knives and 3-knife trimmers such as semi-automatic, fully automatic, hydraulic and programmable. It is also suitable for Line-O-Matic ruling blades, besides being suitable for imported machines like Polar, Seypa, Perfecta, Wholenberg, Itoh, Proteck, etc and 3-knife trimmers like Kolbus, Perfecta, Sdy-1, Sdy-2, Wholenberg, Muller Martini, Trident, Welbound, Flowline Brehmer etc.

The company will also display paper cutting knives and 3-knife trimmers in different sizes.



Card printers @ PAMEX 2017

Zebra offers customers a complete end-to-end solution – from mobile computers and scanners to specialty printers, RFID, software and services – for identifying, tracking and managing critical assets, people and transactions.

At PAMEX 2017, Zebra will offer its card printer portfolio, which alone has more than 15,000 installation base in India with major deployments in government and banking sector. Zebra will showcase its entire portfolio of Card Printing Technology at PAMEX 2017 along with two of its newest products in India that have changed the future of Card Printing worldwide.

These will include ZXP series 9 card printer which is a fast throughput, high security retransfer ID card printer. It can produce photo-quality cards quickly and reliably. It is extremely durable and produces true to edge-to-edge cards – even on uneven card surfaces such as smart cards. Dual-side printing is also possible.

While, ZC10L is a large-format card & badge printer for oversize cards (3.5" x 5.5" or 88 mm x 140 mm). It is useful for VIP, press or any other type of large ID badges. It can print full, edge-to-edge color cards in one printing process. It can print in full color or monochrome printing.





2017 Print Business Outlook Conference

NPES (USA) The Association for Suppliers of Printing, Publishing and Converting Technologies & The Bombay Master Printers' Association (BMPA) will host the 2017 Print Business Outlook Conference themed "What's NEXT" on December 16, 2017 at The Lalit, Mumbai.

The conference is supported by, All Indian Federation of Master Printers Association (AIFMP), and Indian Printing, Packaging and Allied Machinery Manufacturers' Association (IPAMA) and Mumbai Mudrak Sangh (MMS). This is in conjunction with PAMEX 2017 exhibition.

"What's next?"

You have the business and the expertise, but you have questions and concerns about what steps to take next. Even though many printing business owners/founders produce a forward-looking vision for their company, fears or uncertainties can hold back the process of planning for a successful transition. If you don't figure out your plans for a successful transition, someone else will do it before you.

This conference is a must-attend event focused on a full day of education and networking for developing invaluable cooperation, partnership and exchange with the Who's Who. This print conference will raise and debate critical issues facing our industry. With over 200 printers, publishers, manufacturers and suppliers in attendance, you will have more than enough opportunities to interact, mingle, and network with your target audience.

Agenda

A compelling agenda of timely topics presented by top industry experts is set to engage participants in lively discussion. Here are the tentative topics and speakers: **Can We Turn Air Pollution in to Printer Ink?** (Nikhil Kaushik, co-founder of Graviky Labs); **The Future of Augmented Reality in Print and Journalism** (Robert Hernandez, associate professor of

Professional Practice, USC Annenberg School of Journalism); **Opportunities and Challenges in Digital Printing** (Yoshinori Koide, Executive General Manager- PP & IP Marketing, Konica Minolta India); **Opportunities and Challenges in Digital Print for Packaging** (A Appadurai, country manager - India & Sri Lanka, HP Indigo & Inkjet Press Solutions); **EFI**

presentation; Future of Print Design Trends - a Designer's Perspective Panel (Moderator: Faheem Agboatwala, managing director, Hi Tech Printing Services Pvt Ltd); **Print Production Problems Keeping You Up at Night?** (Snehasis Roy, director - technical, Times of India); **How to Survive in an Age of Changing Technology** (Jeff Protheroe,

Opportunities & Challenges in Digital Print

-Yoshinori Koide

*Executive general manager- PP & IP Marketing
Konica Minolta India*



Yoshinori Koide

Discussion: Digital Printing with its advantages is increasing. Every change in the existing process of printing brings new challenges. We perceive every challenge as an opportunity for improvement. Konica Minolta in the recent past has made big strides in Digital Print and we are thankful to our customers for accepting our Printing Machines. The way the printed documents are consumed is changing, customisation and personalisation is increasing and providing the benefits of addressing the customers on 1:1 basis. This also helps in creating an association with a particular brand and increasing the chances of repeat purchases. Digital Printing in packaging is new because of the volumes being required but also gives the advantages in cases of short runs, customization and personalisation.

Key takeaways:

The key takeaways from the session would be that the world is changing, the sooner we adopt and embrace new technologies, it would be better to serve our end customers better.

On Print Business Outlook Conference...

It is a good platform to share the new technologies and provides the visitors a view on where the technology is moving and also learn from others experiences.

What's more?

Keep an eye on Konica Minolta for the products and solutions it has in its basket and the future technologies the company is eager to bring to our customers.



Faheem Agboatwala



A Appadurai



Nikhil Kaushik



Vikrant Mathur



Robert Hernandez



Snehasis Roy

VP Asia Pacific, Middle East and Africa, Aleyant Solutions LLC); **Optimizing and Automating Photobook and Photo Print Production** (Raymond Duval, director, Ultimate TechnoGraphics); **Are you and your customers seeing the same colours? Why you should use standard colour viewing conditions** (Robert McCurdy, president, GTI Graphic Technology Inc); **Indian Book Market – What's Next?**

(Vikrant Mathur, director, Nielsen Book India and Asia Pacific); and Ask the experts: Listen to top printing industry experts in a live interactive Q&A.

To register and for more information about the NPES Print Business Outlook Conference 2017 contact NPES India director Vinod Vittoba at vvittoba@npes.org or Mamta Chavan, BMPA at admin@bmpa.org

Optimizing and Automating Photobook and Photo Print Production

–Raymond Duval

*Director
Ultimate TechnoGraphics*

Discussion: During this informative and innovative session, you will learn about advanced automation tools such as dynamic barcoding, metadata on backside photo print and key optimization points to further enhance your capabilities in producing photobooks, photo prints and all related products. You'll hear about what key photo labs worldwide have implemented in recent times to boost their capabilities while reducing costs.



Raymond Duval

Key takeaways:

- Learn about best practices in the industry in regards to automation.
- Barcodes to track products and to automate finishing.
- Impose million of photos in a short production day.
- Automate finishing in your production environment.

On Print Business Outlook Conference...

The PBOC is a unique opportunity to spend a day learning from experts who possess vast knowledge applicable to your very own business. The event provides unique moments to discuss with industry peers, colleagues, business people and industry experts. With speakers and participants from several regions of the worldwide, this is a can't be missed event!

What's more?

Print will always exist. Change will always be present. Innovation will always remain a must. The world is transforming and those who adapt and innovate will succeed. Today, the access to information and tools is omnipresent and one can easily embrace these to transform their business model and enjoy success.

Software automation and machine automation is the way to grow. From several decades ago, when the industry adopted the change from CTF to CTP and more recently, from CTP/offset into on-demand digital printing, transformation happened and growth materialized for those whom were early adopters of technology, such as automated imposition software solutions. The same is happening today, you do not want a way out, but a way UP!

Successful printing operations are ALREADY investing or planning to invest in digital printing to ensure they can capture the business and grow in their very own segment, whether they are general commercial printers, photo specialty, book printers, transactional or packaging/labels. Runs will always be shorter, volume will inevitably be higher and delivery times will continue to be shorter. Investing in the right technology and choosing the right partners for your very own business is essential.

How to Survive in an Age of Changing Technology?

–Jeffrey Protheroe

*Vice-president sales, Asia-Pacific, Middle East & Africa
Aleyant Systems, LLC*



Jeffrey Protheroe

Discussion: The internet is the fastest growing technology globally touching every aspect of our lives and radically changing the way we conduct business. For some, seizing the opportunity this technology brings, grasping the power and flexibility of the "net" has resulted in significant growth opportunities typified by the success of VistaPrint as an example. However, for the vast majority the net is something totally misunderstood and yet to be embraced or managed as part of their changing business client relationship strategy.

This session explores the growth of the net in the Indian market, techniques successful companies have used to not only expand their business across their existing markets, but to open new markets and segments, embracing this technology to provide the essential building blocks of a successful business. We will examine real life examples to illustrate how adaption can radically change a company's fortunes whereas to remain in a constant state and ignore global trends could be a license to a slow decline.

Key takeaways:

- You cannot ignore the impact of the web on everyone's life and the changing approach to business decisions.
- The web is an invaluable tool that can project the company to a far larger potential client base.
- Why so many companies fail online?
- A successful web strategy approach.

What's more?

The typical mindset is always based on price and as cheap a product as possible without considering that with price erosion and a "cheap" product there must be something taken away, else how could the supplier provide a professional solution, support and ongoing development. This approach continues to hamper most companies and leads to poor product choice that ultimately costs the print operation significantly more in the long run.

KMPA felicitated office bearers of AIFMP

Kerala Master Printers Association (KMPA) organized a felicitation ceremony to honour newly elected Office Bearers (2017-18) of AIFMP at Ernakulam. KMPA members along with their families attended the function. AIFMP- President AMSG Ashokan, Hon. Gen. Secretary Arvind Mardikar and Vice President (South) O Venugopal was felicitated at the function. Also present



KMPA President S Saji felicitating President AIFMP AMSG Ashokan



KMPA President S Saji felicitating Chairman PAMEX Tushar Dhote

on the occasion were KMPA-President - S. Saji, Hon. Secretary-G. Rajesh and GC Members - G. Venugopal & Raju N Kutty. The felicitation ceremony was followed by the PAMEX Road Show, 2017.

**Register Online
to visit PAMEX 2017**



http://www.print-packaging.com/pamex/mod_visitorreg/mod_visitorreg.php

AIFMP President's felicitation at Nellore, Andhra Pradesh

Nellore District Printers Association organised their General Body Meeting on October 08, 2017 at Nellore Club. AMSG Ashokan, President AIFMP was the Chief Guest of the event. Other dignitaries present included V Sambasiva Rao, President, Andhra Pradesh State Offset Printers Association; Arvind Mardikar, Hon. Gen. Secretary-AIFMP, Muniyappan, Uday Kumar, & Arul.

G Raveendra Babu, General Secretary, Andhra Pradesh State Offset Printers Association presided over the function while G Pratap Reddy, President, Nellore District Printers Association chaired the

function. Around 200 printers from Nellore and Ongole & Guntur District Associations attended the event. Ten Executive Members from APOPA & 10 from South India (Puducherry, Chennai, Sivakasi) also attended the event.

On this auspicious occasion, AIFMP President Ashokan was felicitated, who assured that he will extend all his support and will take the necessary efforts needed for the printers of Andhra Pradesh, especially Nellore. He assured that AIFMP will work hand in hand with all the associations, irrespective of the size for the betterment of the industry in India.



Felicitating ceremony of AIFMP President AMSG Ashokan and General Body Meeting at Nellore Club

J&KOPA felicitates AIFMP officials

A felicitation ceremony to honour the newly elected members of AIFMP was organised by J&K Offset Printers Association (J&KOPA) at Jammu.

Ravi Gupta, President, J&KOPA, in his welcome address, highlighted the activities of the Association besides listing the problems being faced by

the printers of Jammu & Kashmir. He also enlightened the audience about various activities being performed by the association.

Members of J&KOPA - Rahul Mahajan and Rakesh Mehta - presented Award of Honour to AMSG Ashokan, President-AIFMP, Maninder Singh, Vice-President (North), Raveendra Joshi, Vice-President (West), Arvind Mardikar, Hon. Gen Secretary and Ashwani Gupta, Hon Treasurer.

AMSG Ashokan, President AIFMP said in his speech that printers should work hard to achieve their goals. He invited the members to attend the NAEP award function and PAMEX going to be held in Mumbai in December. He highlighted and stressed for implementation of make in India programme started by Honourable Prime Minister Narendra Modi.



32nd Annual State Conference Print Conclave 2017

3rd Annual State Conference "Print Conclave 2017" of Kerala Printers Association (KPA) was held at Kottayam on October 15, 2017. Oommen Chandy (Former Chief Minister of Kerala) inaugurated the Print Conclave 2017. He urged that the irregularities in GST should be solved immediately to save the printing industry.

At the event, KPA felicitated the newly elected office bearers of All India Federation of Master Printers - AMSG Ashokan (President, AIFMP), Arvind B. Mardikar (Hon. General Secretary, AIFMP) and O Venugopal (Vice President - South, AIFMP).

The keynote speaker of the event was R Suresh (Secretary General, Forum of Asia



Pacific Graphic Arts; Former President, AIFMP & Chief Patron of KPA) while CD Kumaravel (Former General Secretary, AIFMP) was the Chief Guest.

After the inaugural session, seminar on "Safety Measures in Printing Presses" led by Pradip Ghaisas of Technova and Roadshow of "PAMEX" was organised. Print Conclave 2017 attracted around 500 delegates from all the 14 districts of Kerala.

Jammu Printers Association felicitates AIFMP officials

Jammu Printers Association (Regd.) held a felicitation function under the guidance of Sanjeev Vij, President (JPA) and his office bearers' to honour the newly elected office bearers' of All India Federation of Master Printers (AIFMP). President AIFMP, AMSG Ashokan graced the occasion with his kind presence. Other office bearers' who enriched the function with their esteemed presence were Arvind Mardikar, (Hon. Gen. Secretary), S. Maninder Singh (V.P. North), Raveendra Joshi (V.P. West) and Ashwani Gupta (Hon. Treasurer). Also present was an eminent personality on Printing Technology Prof. Dr. Anjan Kumar Baral, Professor in Printing Technology, Guru Jambheshwar University of Science and Technology Hisar.

Ashokan addressed the august gathering and informed that there are about 2,50,000 printing units in the country



employing around 1,50,000 workforce. He emphasised the need to enhance the reach of AIFMP. Arvind Mardikar (Hon. Gen. Secretary) exhorted members of JPA to participate in large numbers in National Awards for Excellence in Printing to hone their creative skills and inculcate a sense of competitive spirit.

The programme culminated with vote of thanks presented by S.K. Gupta, Past President of Jammu Printers Association (Regd.).

Greater Delhi Master Printers Association felicitated AIFMP office bearers' 2017-18

The very first felicitation of the currently elected office bearers for the year 2017-18 was organised by Greater Delhi Master Printers Association (GDMPA) at Cultural Centre of Ethiopian Embassy, New Delhi on October 4, 2017.

Present at the function were AIFMP President - AMSG Ashokan, Hon. Gen. Secretary - Arvind Mardikar, Hon. Treasurer - Ashwani Gupta, Hon. Jt. Secretary - Prakash Joshi, Vice-Presidents: Maninder Singh (North);

Abhijit Sarkar (East); Raveendra Joshi (West); O Venugopal (South); and Imm. Past President - Prof. Kamal Chopra.

Vijay Kumar Chopra, Editor-in-Chief, Punjab Kesari and Former President AIFMP was the Chief Guest of the event and S Dayaker Reddy, President, IPAMA was the Guest of Honour.

Vinod Sethi, President GDMPA welcomed the newly elected team and the guests while Subhash Chander, Former President AIFMP, gave the vote of thanks.

India Packaging Show 2017

Organised by Next Events (P) Ltd., India Packaging Show 2017 will be held concurrently with PAMEX 2017 at Bombay Exhibition Centre, Mumbai from December 18-21, 2017.

The Indian Packaging Industry, growing at a rate of 15%, is expected to reach \$ 73 billion in 2020 from \$ 32 billion in 2015. In the coming years, the industry is anticipated to register 18 percent annual growth rate, with the flexible packaging and rigid packaging expected to grow annually at 25 percent and 15 percent, respectively.



A glimpse of PackPlus 2017

Specialising in organizing niche events, Next Events (P) Ltd. brings all stakeholders through the value chain of the segment onto one platform. PackPlus, the total packaging, processing & supply chain event, is the flagship event of the Show. India Packaging Show, in 2017, is being organised as an independent Show in Mumbai to provide new opportunities to the Western markets.

Publisher's Note...

PAMEX 2017 is fast approaching. The organisers are trying their best to make it a world class show. It will be 50% bigger than the previous show.

Exhibitors are busy planning their display profile. We spoke to a few exhibitors and found them really enthusiastic about the show.

Online visitor registration has started and organisers are expecting good footfalls, somewhere close to 75,000.

The NAEP Print Awards Gallery would also be showcased at the show, where visitors can see the innovations and print excellence by their peer group.

All in all, it is a must-attend event for all. Let us all block our calendars from December 18-21 and be a part of this print extravaganza.

- Team - Pamex Newsletters

UPCOMING EVENTS

PAMEX 2017
December 18-21, 2017
Bombay Exhibition Center (BEC),
Goregaon, Mumbai
www.pamex.in



INDIA PACKAGING SHOW
December 18 - 21, 2017
Mumbai
www.indiapackagingshow.com



PRINT FAIR '18
March 09 - 12, 2018
HITEX, Hyderabad
www.printfair.in



PACKPLUS SOUTH '18
March 09 - 12, 2018
HITEX, Hyderabad
www.printfair.in
www.packplussouth.in



PRINTPACK EXPO
March 11 - 13, 2018
Algier, Algeria
www.printpackalger.com



ASIAN PAPER
Jun 06 - 08, 2018
Bangkok, Thailand
www.asianpapershow.com



IGAS 2018
July 26 - 31, 2018
Tokyo, Japan
www.igas-tokyo.jp/en/



PACKPLUS DELHI 2018
July 25 - 28, 2018
Pragati Maidan,
New Delhi
www.packplus.in



ALL IN PRINT CHINA
October 24 - 28, 2018
Shanghai, China
www.allinprint.com



14th PRINTPACK INDIA
February 01 - 06, 2019
India Expo Centre,
Greater Noida
www.printpackipama.com



INTERPACK 2020
May 07 - 13, 2020
Messe Dusseldorf,
Germany
www.interpack.com



EXHIBITOR LIST

Exhibitor List as on 28th November, 2017

- 3S Graphic Solutions
- A S Print Aids (P) Ltd.
- Aaciyar Print
- Abhikruti Digi-Soft
- Accurate Graphics Services (AGS)
- ACME Machinery Company Private Limited
- Aditya Print Solution / Supreme Press Parts
- Advanced Graphic Systems
- Advanced Speciality Materials LLP
- A-ID Systems India Private Limited
- Aksa Print Solutions
- All India Plastics
- Alpha Omega Machines
- Alpna Visual Packaging Aids
- Amit International
- Ample Graphics (P) Ltd.
- Anant Book Suppliers
- And Global Sales Corporation
- aNiman Graphic Supplies
- Anugrah Impex
- APL Machinery Private Limited
- Arofine Polymers Private Limited
- Arrow Digital Private Limited
- Arrow Multimedia
- Ashok Punch Arts Private Limited
- Associated Engineering Corporation
- Autoprint Machinery Manufacturers Pvt. Ltd.
- Balaji Folder Tech
- Baumer India (P) Ltd.
- Beijing Keyin Media & Culture Co. Ltd.
- Bharti Creations
- Bhogle Engineering Works
- Bhumi Associates
- Bodhi Professional Solutions Private Limited
- Boxtech
- Brothers Machinery
- Canon India
- Capital Graphic Supplies
- Card Pro Solutions Pvt. Ltd.
- Champion Machinery Manufacturing Co. Ltd.
- Chemline India Private Limited
- Computer World / Multimedia Shop
- Condot Systems Private Limited
- Cosmo Films Limited
- Creative Digital Solution
- Crystal Digital Solutions
- Dbind Wire Products Private Limited
- Devraj Infotech Private Limited
- DGM Machinery / Huizhou Degang Machinery Co. Ltd.
- Dhar International
- Dizario Machinery
- Dongguan Guanli Adhesive Industry Co. Ltd.
- Dongguan Xinhuiyuan Machinery Co. Ltd.
- DPM Impex
- Duratech Automation Private Limited
- Easeprint Solutions
- Electromec Machinery Manufacturers Private Limited
- Emerging Graphics (I) Private Limited
- Empowera Technorganics Private Limited
- ePrint Machinery Private Limited
- Epson India Private Limited
- Essen Graphics
- Everest Holovisions Ltd.
- Excel Machinery (Guj) Pvt. Ltd.
- Fair Deal Engineers
- Falcon Vacuum Pumps & Systems
- Farb Technologies (Formerly Percept Printing Solutions Pvt. Ltd.)
- Five Star Printing Machinery
- Flexography India Press
- Four Square Media (P) Ltd.
- Friends Engineering Corporation
- FujiFilm India Private Limited
- Global Link Impex
- Grafica Flextronica
- Grafik Machinery International
- Graphic Arts Technical Solutions (GATS)
- Grover Industries / Gayathri Machines
- Guangdong Lishunyun Intelligent Automation Co. Ltd.
- Guangdong Hongming Intelligent
- Joint Stock Co. Ltd.
- Harbhajan Singh & Co.
- Hari Impex
- Hebei Yutian Xingye Printing Machinery Co. Ltd.
- Herzog+Heymann GmbH & Co. KG
- Hi-Tech Systems Pte Pvt. Ltd.
- Honesty Subscription Agency
- HP India Sales Pvt. Ltd. (Hewlett Packard)
- Impex Enterprise
- INDIACOT
- Indian Institute of Technology Kanpur (IIT) (NC FlexE)
- Indian Journal of Printing Technology
- Indian Printer & Publisher
- Indian Printing Packaging and Allied Machinery Manufacturers' Association (IPAMA)
- Indo Asia Machines Corporation
- Indo Poly Machines Corporation
- Indo-Polygraph Machinery Private Limited
- Industrial Processors and Metallizers (P) Ltd.
- Innovative Technologies
- Insight Communication & Print Solution India Private Limited
- Inssta 3D Print Private Limited
- Intec Printing Solutions
- Intergraphic Sales & Services Private Limited

- i-Sourcing Technologies Pvt. Ltd.
- Itone (India) Private Limited
- Jagruti Printing Press
- Japan Printing Machinery Association (JPMA)
- Jay Tech Printing Systems Private Limited
- Jimtrade.Com / Jupiter Infomedia Ltd.
- Jindal Offset India Private Limited
- Kagaj Digital Paper Private Limited
- Kais Graphics
- Kalsi Machinery Company Private Limited
- Kanan Graphics Private Limited
- Khushi Graphics
- Khyati Traders
- KMI Business Technologies Private Limited
- Konica Minolta Business Solutions India Private Limited
- Kshitij Polyline Pvt. Ltd.
- Kunal Enterprise
- Labels Flexibles & More
- Labels India
- Laser Technologies Private Limited
- Laxmi Trading Company (Sakthi)
- Learn and Design
- Line O Matic Graphic Industries
- Littleberg Offset Co.
- M N International
- M R Graphics
- Macro Print Engineers India Private Limited
- Malhotra Graphics
- Mark Engineering
- Maxcess India Automation Private Limited
- Maxworth Trading Company
- Media Print & Pack
- Meesung Wire Company limited KOREA
- Megabound (India) Private Limited
- Mehta Cad Cam Systems Private Limited
- Memory Repro Systems Private Limited
- Modular Infotech Private Limited
- Moksha Engineering Works
- Monoprint Digital Equipments
- Monotech Systems Limited
- Morya Enterprises
- Multi Hitech Inc
- Namrata Graphics
- Navkar Cards
- NBG Printographics Machinery Co. Private Limited
- Negi Sign Systems & Supplies Co.
- Neha Overseas / Mario Tapes
- New Champ International Ltd.
- New Perfect Rubber Roller
- New Point Cards & Printers Private Limited
- Nulith Graphic Private Limited
- Ochre Media Pvt. Ltd.
- OM Vir Print-O-Pack Private Limited
- Omkar Engineering
- Orange O Tec Private Limited
- Origami Machines Private Limited
- Orion Graphic Machinery
- P S Graphics
- Pack O Print
- Pal Associates
- Pangraphics Machinery
- Paper & Label Converting Technologies
- Patel Enterprises
- Pezasys Private Limited
- PGI Technologies Private Limited
- Photokina Chemicals Private Limited
- Pingyang Mingrui Machinery Co. Ltd.
- Plastics Capital India Private Limited (C & T Matrix)
- PPEM India
- Prakash Engineering Works
- Prakash Offset Machinery Private Limited
- Pratham Technologies Private Limited
- Precision Graphic Engineers
- Pressline India Pvt. Ltd.
- Pressman Solutions
- Presto Stantest Private Limited
- Print Grafix
- Printech Machineries Manufacturer
- Printing Samachar
- Print-O-Graph Machinery Industries
- Printools Graphics Private Limited
- Printpack Engineers
- Print-Pack-Tech International (PPTI)
- Prizm Holography And Security Films
- Prosper Group
- Punjab Ferro Controls Private Limited
- R K Label Printing Machinery Private Limited
- Radix Enterprise (Pinnacle Technocrats)
- Ratan Industrial Engineers
- Redlands Machinery Private Limited
- Reed Exhibitions (Shanghai) Co. Limited
- Renaissance Indus Infra Private Limited
- Reprographic Systems & Supplies
- Reprographics India
- Reves Techpack Private Limited
- ReWise Analytics & Technologies Private Limited (Aleyant Systems LLC)
- Ricoh India Limited
- Riso India Private Limited
- Robatech India Private Limited
- Robertson Machinery Company
- Robus India
- Rohan Cards and Printers Private Limited
- Ronald WebOffset Private Limited
- Rotoffset Corporation
- Royal Enterprises
- RSG Solutions Private Limited
- Ruian Real Star Machinery Co. Ltd.
- Ruian Wondly Printing Machinery Co. Ltd.
- S L Kulkarni Cyril Graphics Pvt. Ltd.
- S Media Group / Print & Publishing
- Safire Machinery Company Private Limited
- Sahil Graphics
- Sai Enterprises
- Sangeeta Poly Pack (P) Ltd.
- Sanket Packseal Machines Private Limited
- Scenen Print India
- Screen Tex
- Selection Scan De' Print
- Shanghai Hongtu Sunway Eco-Friendly Technology Inc.
- Sharp Enterprises / Anjali Enterprises
- Sheth Printograph Pvt. Ltd.
- Shield Alloy Products
- Shri Export Import LLC/Monk International
- Skytec Corporation
- Sodhisons Mechanical Works
- Soft People Computers Private Limited
- Soham Technologies
- Sona Papers
- Sond Engineering Works
- Sri Atchaya Industries
- SRK Technologies
- S S Industries
- Stallion Innovative Machines
- Standard Printers Providers
- Stooas
- Suba Solutions Private Limited
- Sumi Publications
- Super Bond Adhesives Private Limited
- Sweta Printographics
- Tech Master Engineering
- Techno Graphic Services India Private Limited
- TechNova Imaging Systems Private Limited
- Tharparkar Printing Machinery
- The Printools Corporation
- TRC Exports Private Limited
- Turakhia Textiles Private Limited
- Unique UV & Light Private Limited
- United Ink & Varnish Co. Private Limited
- UV Graphics Technologies Pvt. Ltd.
- V M Traders
- V S Resources
- Vallava Graphic Machinery Company
- Venus Infotech
- Vijaya Grafiks Inc
- Vinsak
- Viva Graphic
- Watthour Systems
- Wenzhou Youbond Machinery Co. Ltd.
- Wenzhou ZENBO Printing Machinery Co. Limited
- Xerox India Limited
- Yash Enterprise / Yash Copier
- Yash Graphic
- Yitaipacking-Materiaccessories (Kunshan) Co. Ltd.
- Zeb Group
- Zenith Rubber Private Limited
- Zhongke India



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Of the Printers - For the Printers - By the Printers

18-21 December, 2017

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